



Corporate Presentation



APRIL 2022 | NASDAQ: BYSI

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BeyondSpring Investment Highlights (Nasdaq: BYSI)



Committed to raising the standard of care for cancer patients with first-in-class treatments that improve lives and clinical outcomes for millions of patients in need

Headquarters

New York, NY

Lead Asset

Plinabulin, first-in-class, Selective Immunomodulating Microtubule-Binding Agent (SIMBA)

Partnerships

Plinabulin in Greater China – Co-development & Commercial Partnership with Hengrui

Affiliates

Subsidiary SEED Therapeutics (proprietary TPD Platform)
\$800M partnership with Eli Lilly

Cash position

\$72.4M as of December 31, 2021

Plinabulin: “Pipeline in a Drug” Potential

CIN

- Plinabulin + G-CSF for CIN Prevention Indication
- Breakthrough Designation (BTD, US and China)
- NDA accepted with Priority Review (US and China)
- Ongoing NDA review by China NMPA
- CRL from US FDA in Nov. 2021, ongoing regulatory pathway discussions

NSCLC

- DUBLN-3: Plinabulin + docetaxel for 2nd/3rd line NSCLC, EGFR wild type
- Positive topline final Ph 3 results reported in Aug. '21; Late-breaking ESMO oral presentation Sept. '21
- NDA filing planned for 2H 2022 in China

IO

- Triple I/O combo in multiple cancer indications in early development, including 7 cancers at MD Anderson
- Efficacy data for Ph 1 SCLC at ASCO '21
- Phase 2 SCLC in I/O failed patients initiated in Sept. 2021

Robust Plinabulin Pipeline: 2 Near-Term NDAs & I/O Clinical Trials



	Indication / Target	Program	Trial Name / Collaborator	Preclinical	Phase 1	Phase 2	Phase 3	Commercial Rights ¹
Late stage	NSCLC (2 nd /3 rd line)	Plinabulin + docetaxel	DUBLIN-3	Ph. 3 primary and secondary endpoints presented at ESMO '21				Global
	CIN Prevention	Plinabulin + pegfilgrastim	PROTECTIVE-1 & PROTECTIVE-2	Ph. 3 primary endpoint met Nov. '20				Global
Triple Combo IO (IIT)	SCLC	Plinabulin + nivolumab + ipilimumab	US sites, including Rutgers University as lead site					Global
	7 cancers (PD-1/PD-L1 failed)	Plinabulin + PD-1/PD-L1 + radiation/chemo	THE UNIVERSITY OF TEXAS MD Anderson Cancer Center					Global
Investigator-initiated IO	Oral T cell co-stimulator	BPI-002						Global
	IKK inhibitor	BPI-003						Global
	Oral neo-antigen generator	BPI-004						Global
SEED Therapeutics	KRAS and additional targets	Targeted Protein Degradation (TPD, molecule glue platform)	SEED THERAPEUTICS					Global
	Multiple		Lilly					Global

¹Global rights to Plinabulin ex-China. 58% ownership of Chinese subsidiary, Dalian Wanchunbulin Pharmaceuticals Ltd., which owns Chinese rights to Plinabulin. BeyondSpring owns 100% of global rights to Plinabulin. SEED Therapeutics is a ~60%-owned BeyondSpring subsidiary.

Plinabulin Franchise



Clinical Confirmation

Expand

Transform

Positive topline phase 3 OS data (n=559)

Promising early clinical efficacy data
– 7 different cancers in phase 1/2 study

Confirmed in 6 clinical studies (n>1200)
& Accepted for NDA review

CIN (BTD & Priority Review)

- Superior regimen vs. SOC (G-CSF)
- China NMPA review ongoing
- Discussions with FDA on regulatory pathway

NSCLC

- Strong MOA rationale
- DUBLIN-3 phase 3: significant OS benefit
- Expected 2H 2022 NDA filing in China

Multiple Cancers (I/O Combo)

- Synergistic MOA with checkpoint inhibitors
- Promising preclinical & early clinical efficacy data



BeyondSpring

Plinabulin: “Pipeline in a Drug” Potential

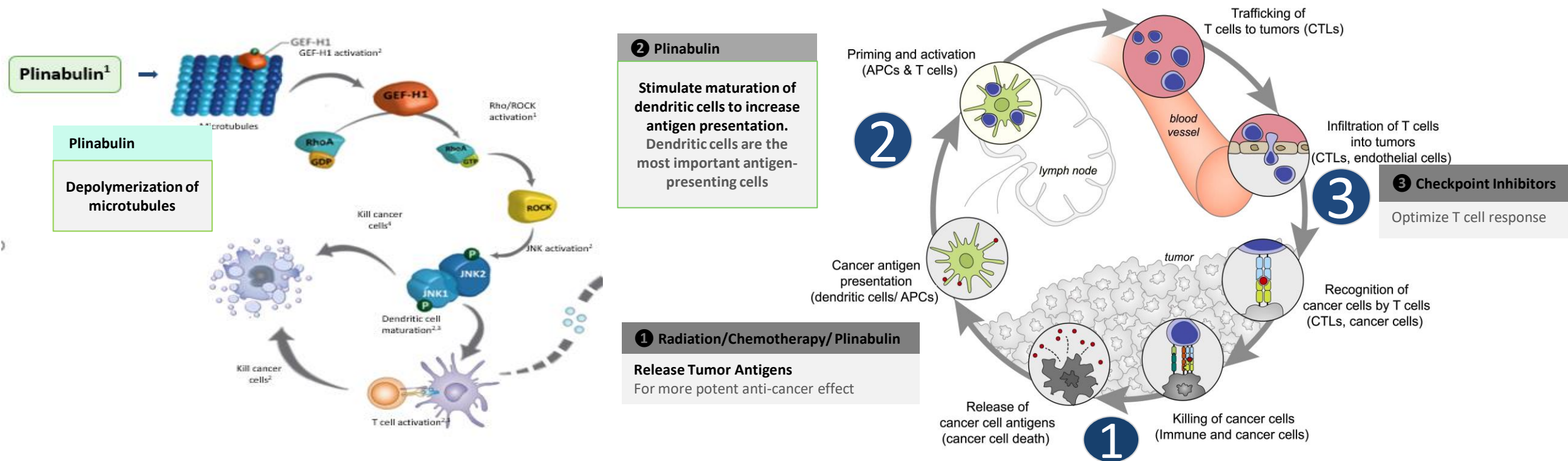
- First-in-Class, Selective Immunomodulating Microtubule-Binding Agent (SIMBA)



Novel Mechanism of Action

Plinabulin: First-in-Class, Selective Immunomodulating Microtubule-Binding Agent (SIMBA)

- Plinabulin Induces Dendritic Cell Maturation (the most potent APC), a Key Step in Initiating Anti-Cancer Durable Response

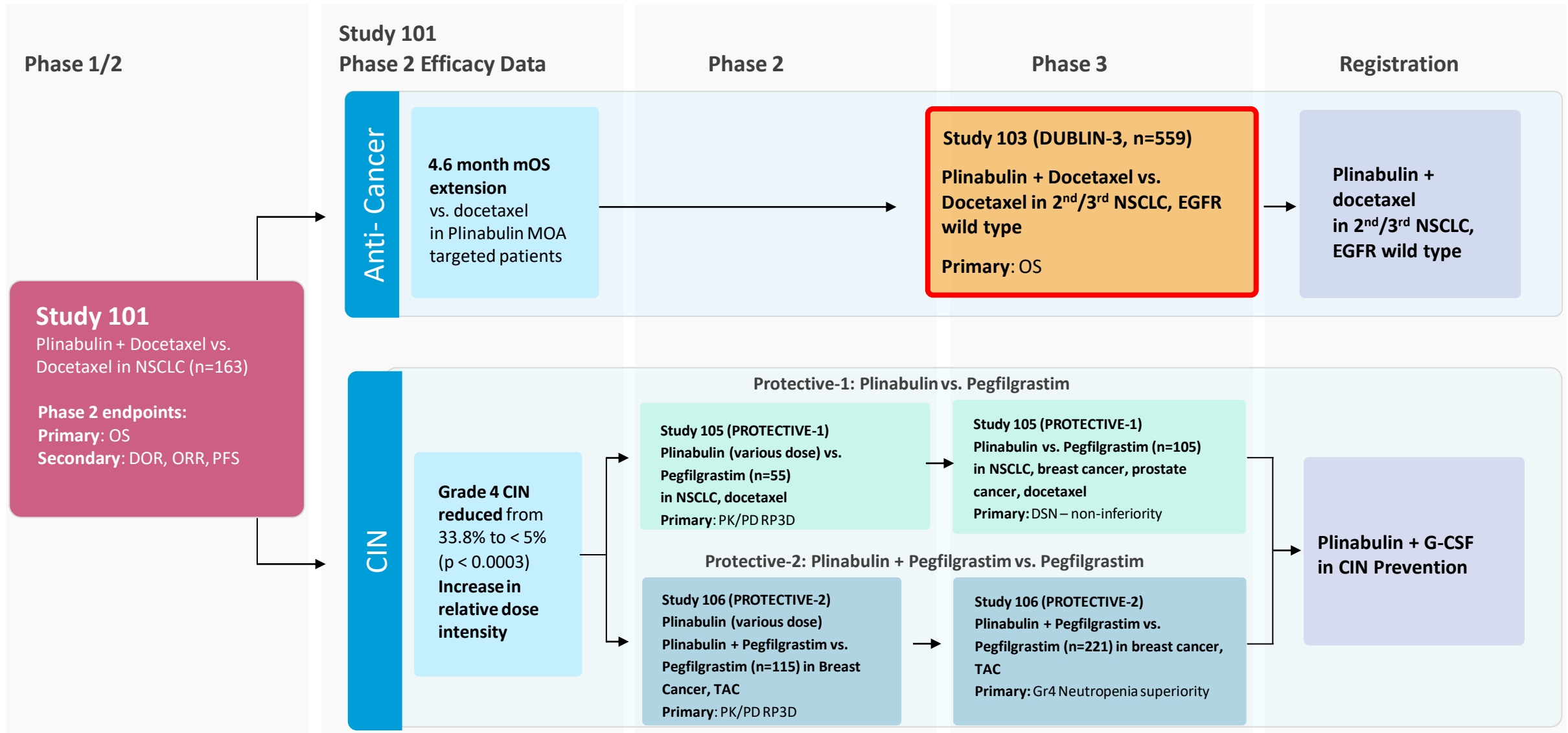


Plinabulin Novel Target: Immune Defense Protein GEF-H1

1 + 2 + 3 → Optimal Immuno-Oncology Response

Note: ¹ La Sala et al., 2019 Chem. ² Kashyap et al., 2019 Cell Reports. ³ Zhang et al., 2005 Mol Cell Biol. ⁴ Singh et al., 2011 Blood. ⁵ Suwa et al., 2000 Am J Physiol Heart Circ Physiol; Ghosh et al., 2018 ACR Annual Conference; Blayney et al., Society of Leukocyte Biology. ⁶ Asensi et al., 2004 Infection and Immunity.

Over 700 Patients Treated with Plinabulin to date in Clinical Program; CIN Prevention benefit shown in 6 trials



Plinabulin Opportunity



1

Plinabulin is a novel mechanism, first-in-class immunomodulating microtubule-binding agent, complementary to existing standard of care

2

Near-term NDA and revenue opportunity in China for Chemotherapy Induced Neutropenia (CIN) Prevention, with commercial partner Hengrui

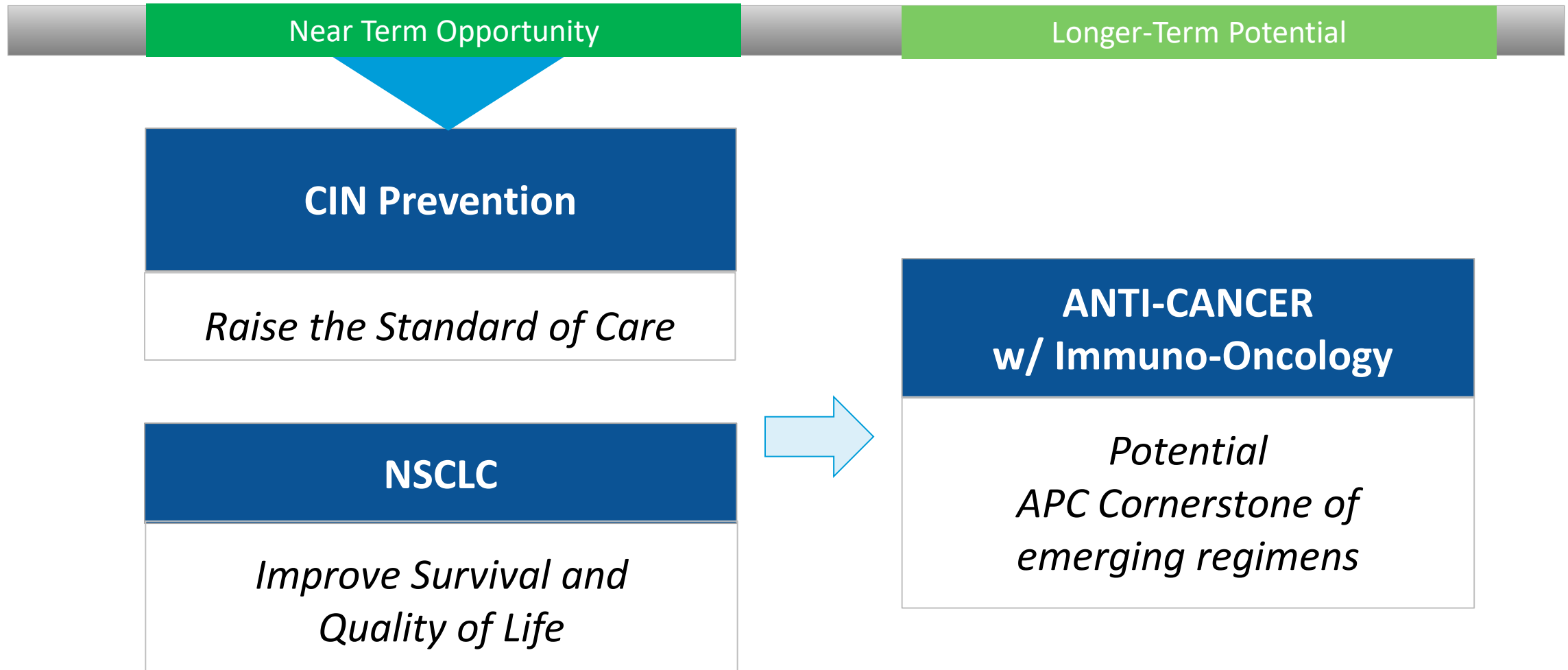
3

DUBLIN-3 has compelling clinical data in 2nd/3rd line NSCLC in extending OS

4

Transformative potential in immuno-oncology combinations for multiple cancer indications

Delivering the Plinabulin Value Proposition





Chemotherapy-induced Neutropenia (CIN) Prevention Indication



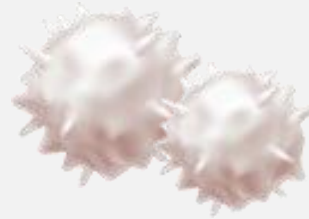
Unmet Medical Need in Week 1 After Chemotherapy

CIN

Despite widespread G-CSF use, CIN is #1 reason for FN, ER visits, hospitalization, sepsis, mortality, and chemotherapy dose reduction and disruption¹

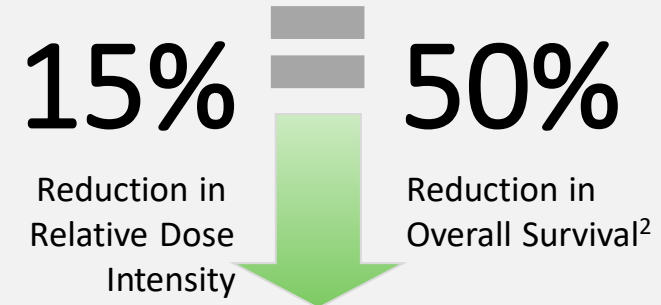
Short-term

G-CSF is more effective in week 2 after chemo in raising neutrophil, which leaves a significant clinical gap in week 1



Long-term

Chemotherapy's anti-cancer effectiveness is linear to its dose



The Unmet Medical Need: Week 1 “Neutropenia Vulnerability Gap” (NVP)

- >75% clinical complications occur in week 1 after chemo, which G-CSF cannot protect

Chemotherapy Without Compromise: Turning the 4 Ds into the 4 Ss



DECREASED
recommended dose



STABLE DOSE
maintaining $\geq 85\%$



DELAYED
cycles



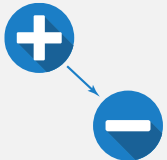
SUSTAINED CYCLES
cycles on time



DISCONTINUED
chemotherapy



STAY THE COURSE
complete all cycles



DOWNGRADE
chemotherapy regimen



STRONGEST REGIMEN
of chemotherapy

Plinabulin + G-CSF

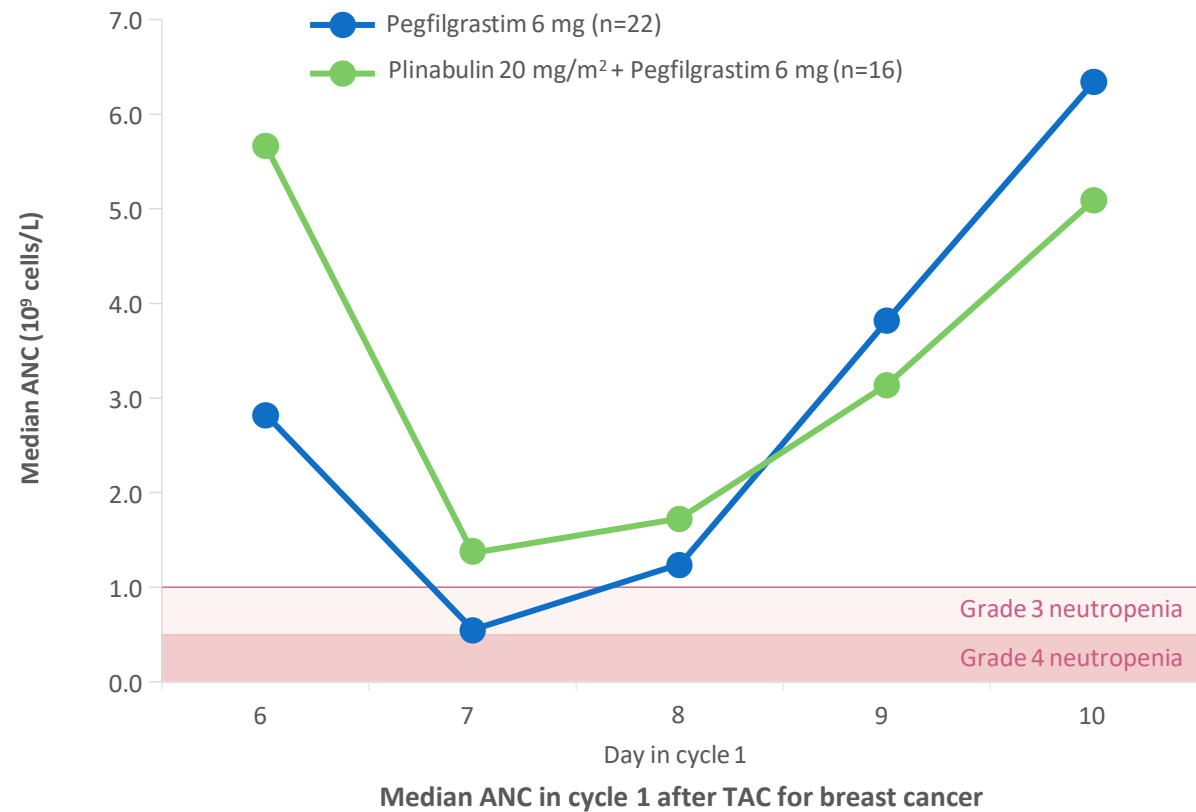
- Differentiated clinical profile, potential to improve SOC
- Greater clinical control
- Improved outcomes

Plinabulin + G-CSF Combination Addresses Unmet Medical Need

CIN

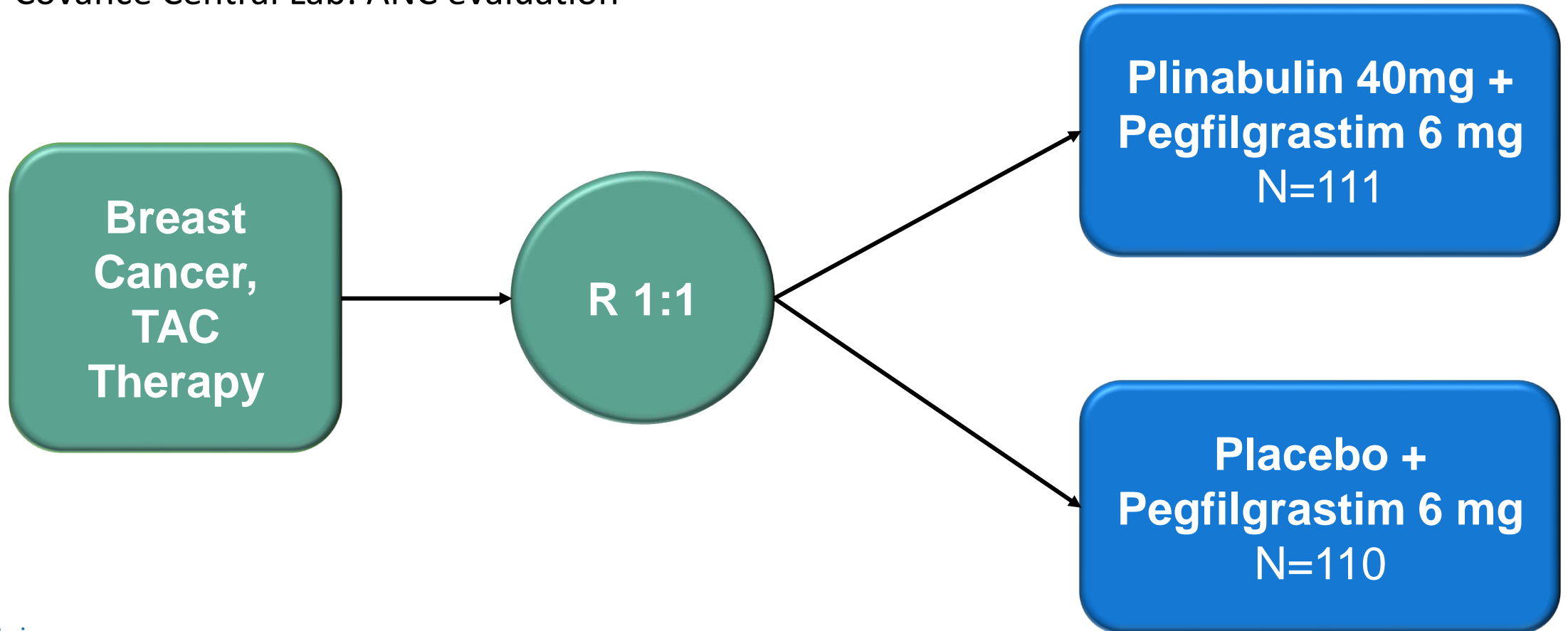
Plinabulin is the only product in development that has demonstrated the potential to elevate the standard of care (SOC) to prevent CIN

- Breakthrough Therapy Designation: Unmet need, and potential superior regimen vs. SOC recognized by FDA and NMPA
- Plinabulin prevents CIN in week 1; and G-CSF prevents CIN in week 2
- Combination maximizes the prevention of CIN for the full cycle



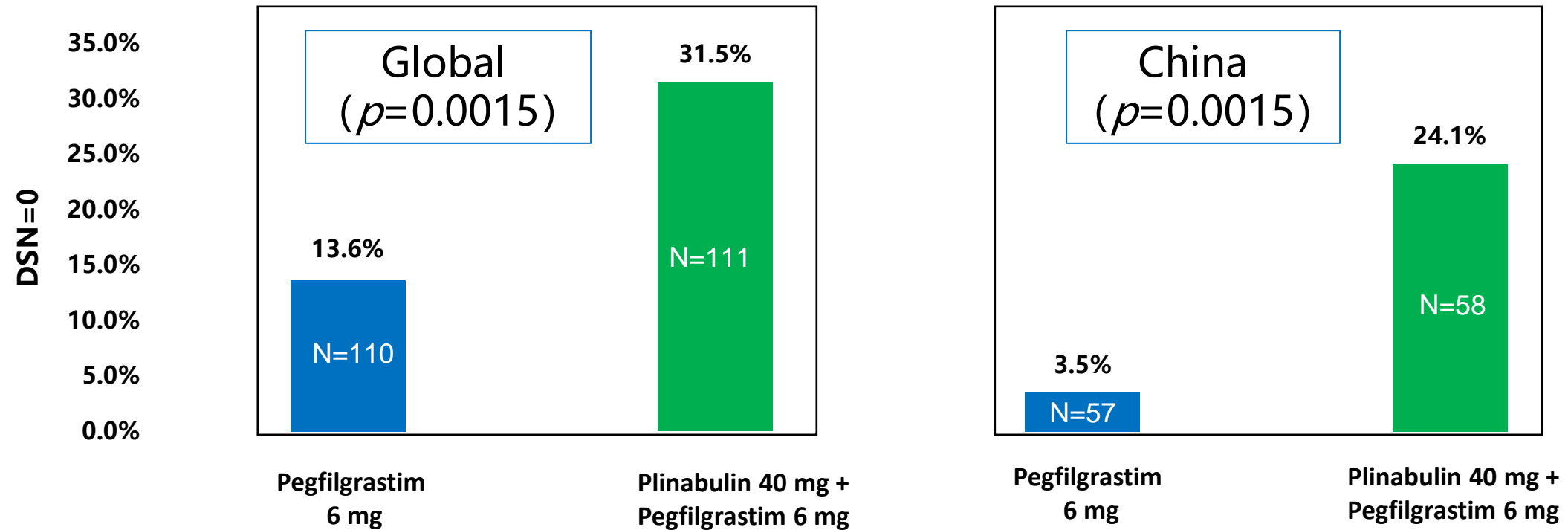
Protective-2 (Study 106) Ph 3: Registration Study Design

- Double blind, global study (19 centers); 4 cycles
- Covance: CRO
- Covance Central Lab: ANC evaluation



PROTECTIVE-2 Phase 3: Primary Endpoint Met

Proportion of Patients with NO Grade 4 Neutropenia (or DSN= 0 Days) in Cycle 1



Favorable Benefit/Risk Ratio (Plinabulin + G-CSF vs. G-CSF alone)

Improved Efficacy (ANC based in Cycle 1) – 106 Phase 3	Improved Efficacy (FN) – 106 Phase 3	Favorable Safety – 106 Phase 2+3
<p>No Grade 4 Neutropenia (primary endpoint)</p> <ul style="list-style-type: none"> 31.5% vs. 13.6% (incidence), p=0.0015 <p>No Grade 3/4 Neutropenia</p> <ul style="list-style-type: none"> 4.55% vs. 20.72% (incidence), p=0.0003 <p>Mean ANC Nadir</p> <ul style="list-style-type: none"> 0.54 vs. 0.31 ($\times 10^9$ cells/L), p=0.0002 <p>DSN Cycle 1 day 1-8</p> <ul style="list-style-type: none"> 1.1 day vs. 1.4 day, p=0.0065 <p>DSN Cycle 1</p> <ul style="list-style-type: none"> 1.2 day vs. 1.5 day, p=0.0324 <p>Profound Neutropenia (ANC<0.1x10⁹/L)</p> <ul style="list-style-type: none"> 21.6% vs. 46.4% (incidence), p=0.0001 0.3 day vs. 0.6 day (duration), p=0.0004 	<p>FN</p> <ul style="list-style-type: none"> 3.6% vs. 6.3% (incidence) 0.9% vs. 3.6% (grade 4 incidence) 1.25 day vs. 2.28 day (duration) <p>Hospitalization for FN patients</p> <ul style="list-style-type: none"> 2.7% vs. 6.3% 3.75 day vs. 7.14 day (duration) <p>Change of Chemo dose/regimen in later cycles</p> <ul style="list-style-type: none"> 2.7% vs 6.3% 	<p>Grade 4 TEAE</p> <ul style="list-style-type: none"> 20% less Grade 4 TEAEs in the combination (55.9%) compared to pegfilgrastim alone (75.8%) <p>SAEs</p> <ul style="list-style-type: none"> Higher SAE frequency, however, less Grade 4 and more Grade 3 events <p>AEs leading to discontinuation</p> <ul style="list-style-type: none"> Similar frequency, mostly single events <p>Bone pain (AE)</p> <ul style="list-style-type: none"> 6.3% bone pain in the combination vs. 28.0% in pegfilgrastim <p>Low grade GI track side effects and transient hypertension</p>

Seeking Approval for “Plinabulin + G-CSF Combination” in CIN Prevention

Supporting Studies

Plinabulin vs. placebo (Dublin-3, phase 3)

- Grade 4 reduction statistically significant (Study 101 and DUBLIN-3, $p < 0.0003$ and $p < 0.0001$ respectively)

Registration Study

Plinabulin + G-CSF combo vs. G-CSF mono (Protective-2, phase 3)

- Superior CIN prevention in primary and key secondary endpoints

MOA support from 5 additional studies:

Plinabulin early onset in Week 1, G-CSF effect in Week 2 → combination provides maximum CIN prevention

Supporting Studies

Plinabulin vs. G-CSF (Protective-1, phase 2 & 3)

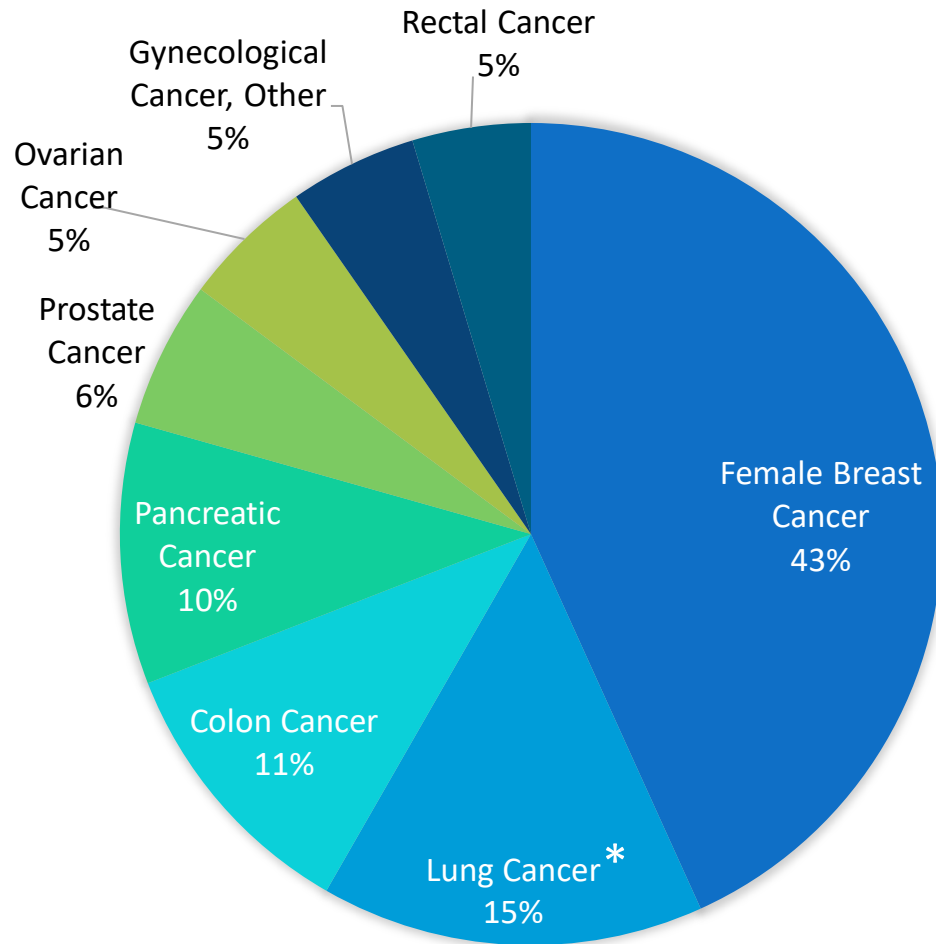
- Non-inferior CIN activity
- Superior adverse event profile: limited bone pain, limited platelet reduction, and limited immune suppression¹

**Plinabulin shown to significantly reduce Grade 4 neutropenia in 6 clinical trials
(1,200+ patients in clinical studies)**

Plinabulin Has Potential Use Across the Spectrum of Solid Tumors

CIN

G-CSF Administrations: Solid Tumor



G-CSF Use by Cancer type:

- Improved control of CIN with Plinabulin can prove important in cancers with more aggressive therapeutic approaches
- Plinabulin's potential broad label has applicability in a broad array of cancer types and with a wide variety of chemotherapies

* SCLC ~15% of all lung cancer diagnoses

Source: IQVIA G-CSF Tumor Analysis; 7/19 – 6/20

Potential to Elevate Standard of Care for CIN Prevention

Opportunity

- ✓ Market size
- ✓ Market growth
- ✓ NCCN guideline change
- ✓ Managed care coverage

Unmet need

- ✓ Grade 4 neutropenia complications
- ✓ CIN: #1 reason for therapy change (4Ds)
- ✓ G-CSF – excellent drug; can't cover early cycle challenges
- ✓ 4Ds result in reduced OS

Product differentiation

Plinabulin + G-CSF addresses 3 oncologist needs:

- ✓ Keeps ANC out of the danger zone and thus **less** severe CIN, FN, ER visits and hospitalization
- ✓ Significantly reduces bone pain
- ✓ Maintains chemo regimen

Plinabulin+ G-CSF has the potential to:

- Address the oncologist's desire for increased control
- Reduce patient anxiety and fears associated with interrupted therapy and adverse events
- Deliver improved chemotherapy care with the potential for improved long-term outcomes
- Clear differentiation from G-CSF provides rationale for superior pricing vs G-CSF in CIN

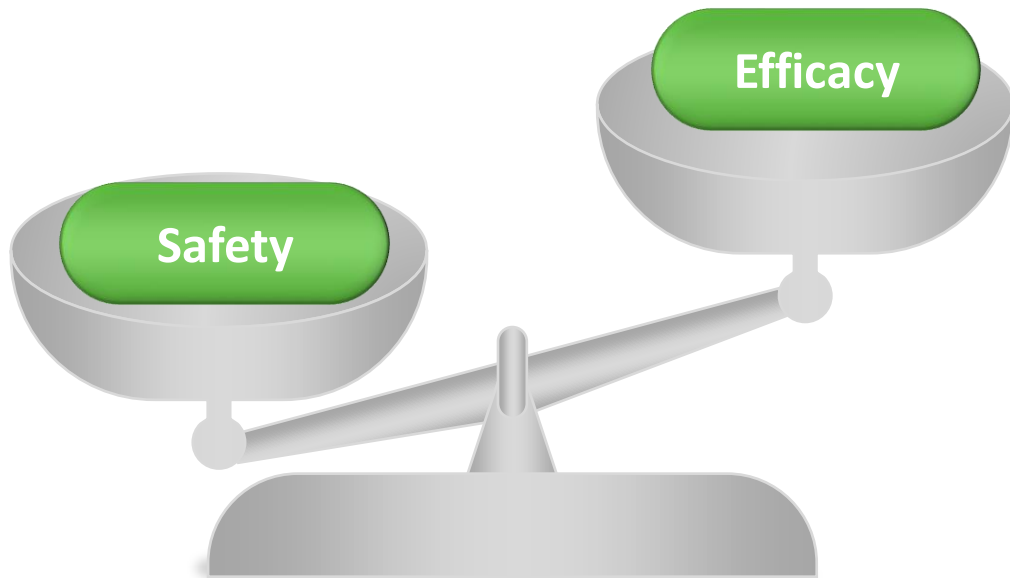
Anti-cancer potential – Opportunity for premium pricing and deeper market penetration



2nd/3rd line NSCLC Indication



Severe Unmet Medical Needs – 2nd/3rd Line NSCLC, EGFR Wild Type



- Large patient population with limited treatment options
 - EGFR wild type: ~85% western NSCLC and ~70% of Asian NSCLC patients
 - With immunotherapies moved to first line, Docetaxel-based therapies are the mainstay therapy
 - TKIs are worse than docetaxel¹
- Docetaxel-based Therapies (SOC)
 - Limited efficacy
 - >40% severe neutropenia

Since nivolumab was approved 6 years ago, no new agent with novel mechanism has been approved in this indication.

Underserved Market: 2nd/3rd Line NSCLC Treatment

With PD-1/PD-L1 Moved To First Line, Patients are Left with Efficacy and Safety Tradeoffs and Suboptimal Regimens

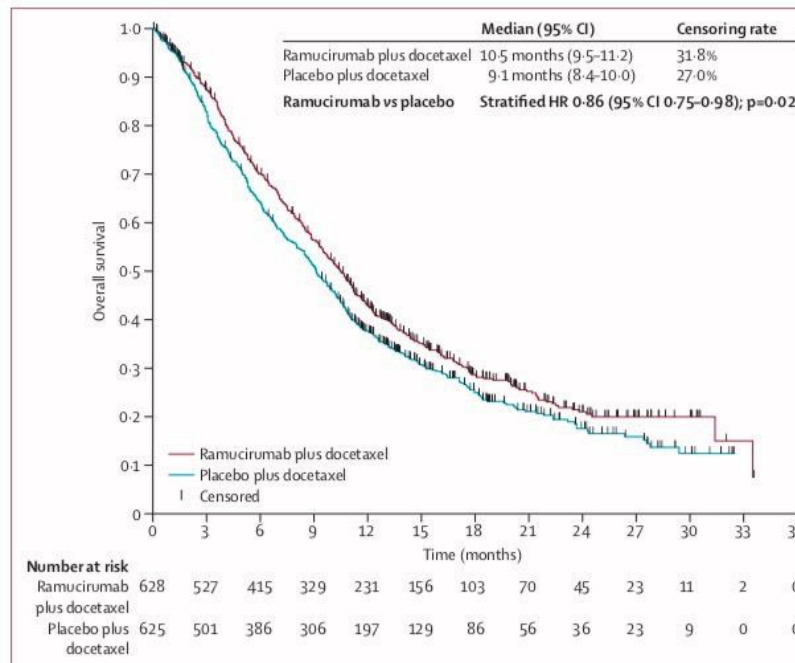
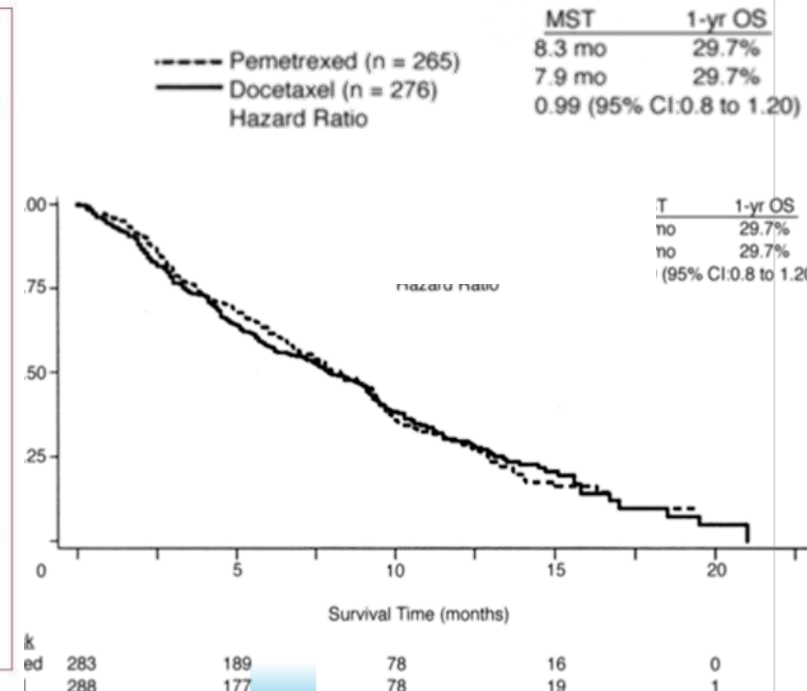


Figure 2: Kaplan-Meier estimates of overall survival in the intention-to-treat population
HR=hazard ratio.

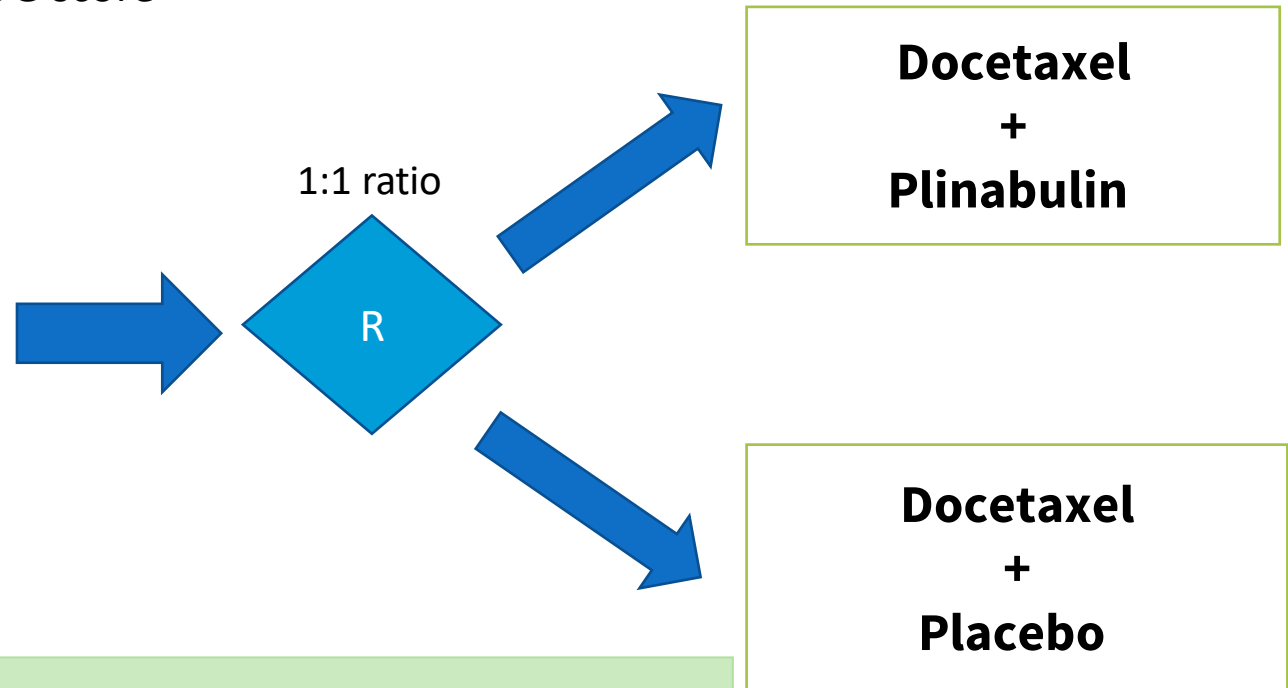


Treatment	Ramucirumab + Docetaxel vs. Docetaxel ¹	Pemetrexed vs Docetaxel ²
Pros	Limited efficacy; OS HR: 0.86	Low CIN risk (severe neutropenia: 5.3% pemetrexed vs. 40.2% docetaxel)
Cons	High CIN risk (severe neutropenia: 49% combo vs. 39% docetaxel) Bleeding or hemorrhage: 29% combo vs. 15% in docetaxel	Low Efficacy, OS HR: 0.99 (no survival benefit vs. docetaxel)

DUBLIN-3: Docetaxel + Plinabulin (DP) vs. Docetaxel + Placebo (D) in Patients With 2nd/3rd line NSCLC, EGFR wild type

Global, Randomized, Single-Blinded (blinding for patients only)
Stratified for: Region (Asia/non-Asia), Prior Line, ECOG score
Around 60 sites: U.S., China, and Australia
CRO: ICON; Central Lab for PK and ANC: Covance.

- Non-squamous or squamous **NSCLC**
- Stage IIIb/IV
- ECOG performance status ≤ 2
- Progression during or after treatment with one or two treatment regimen containing platinum
- Must have at least one measurable lung lesion
- Prior checkpoint inhibitor therapy allowed

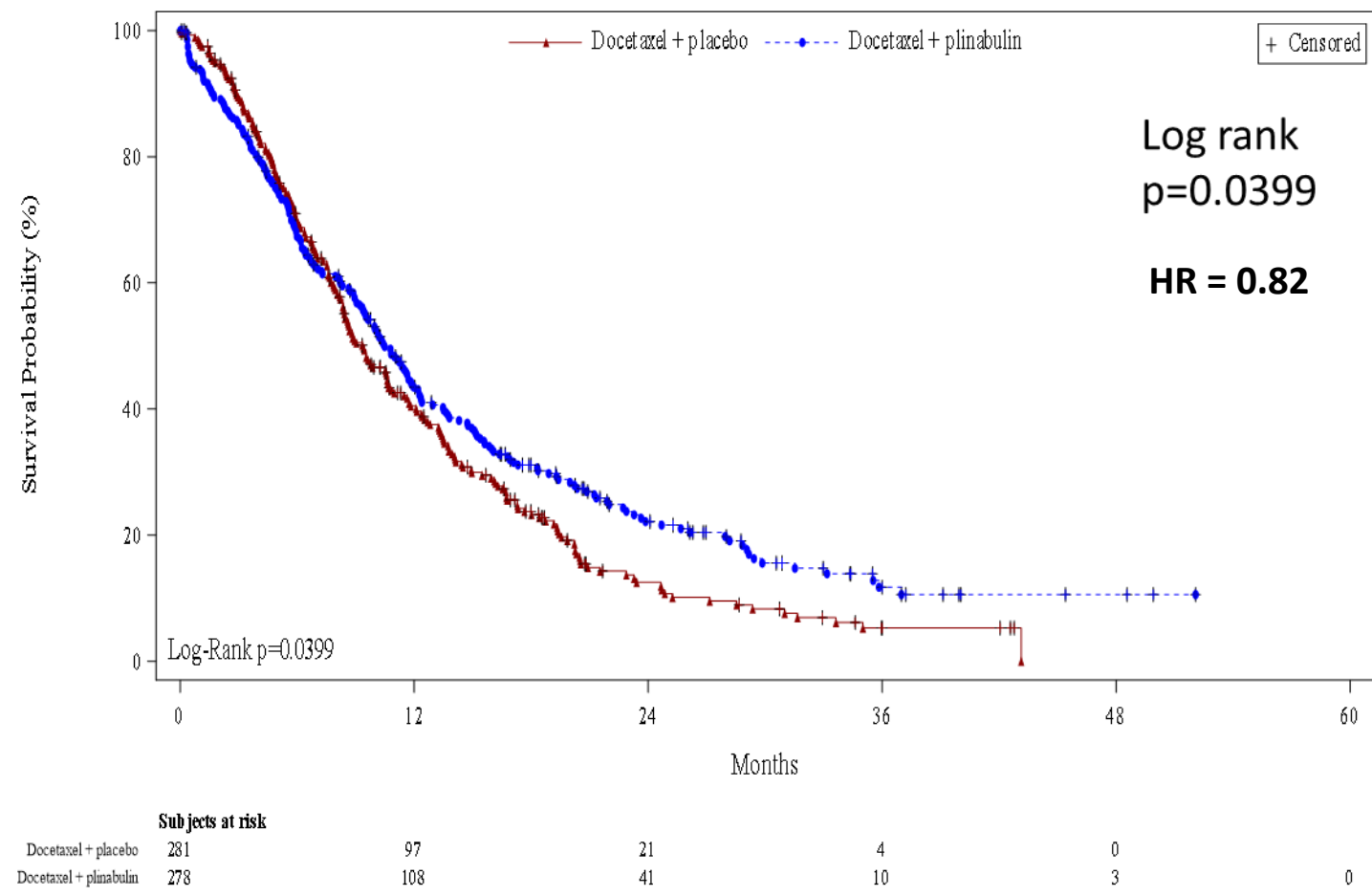


Primary Endpoint: Overall Survival

Secondary Endpoints:

- ORR, PFS
- Percent of patients without severe neutropenia on Day 8 of Cycle 1
- Month 24 OS rate, Month 36 OS rate
- DoR
- Q-TWiST
- QoL
- Proportion of patients who received docetaxel >8 cycles, >10 cycles, and >12 cycles

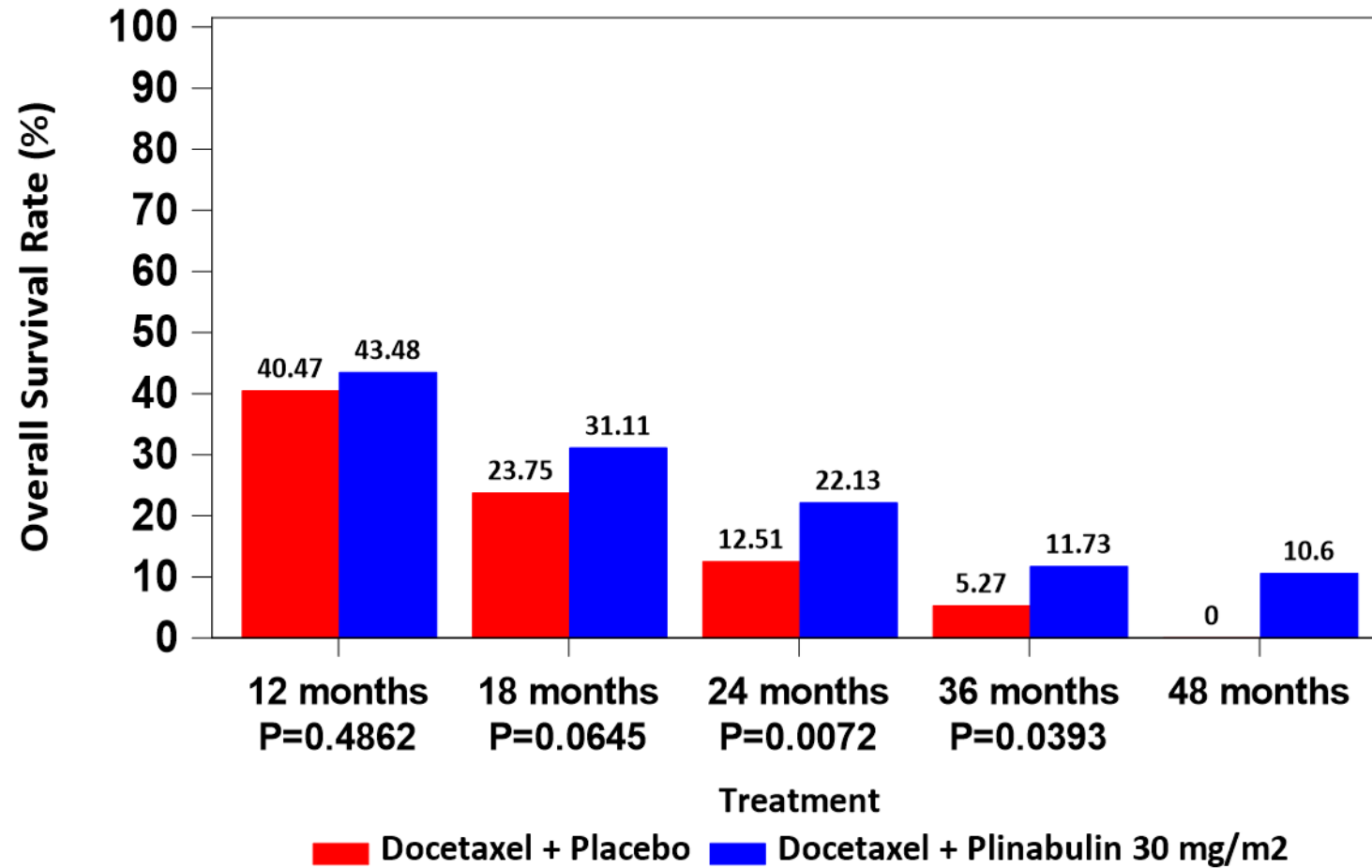
Met Primary Objective in Overall Survival (OS)



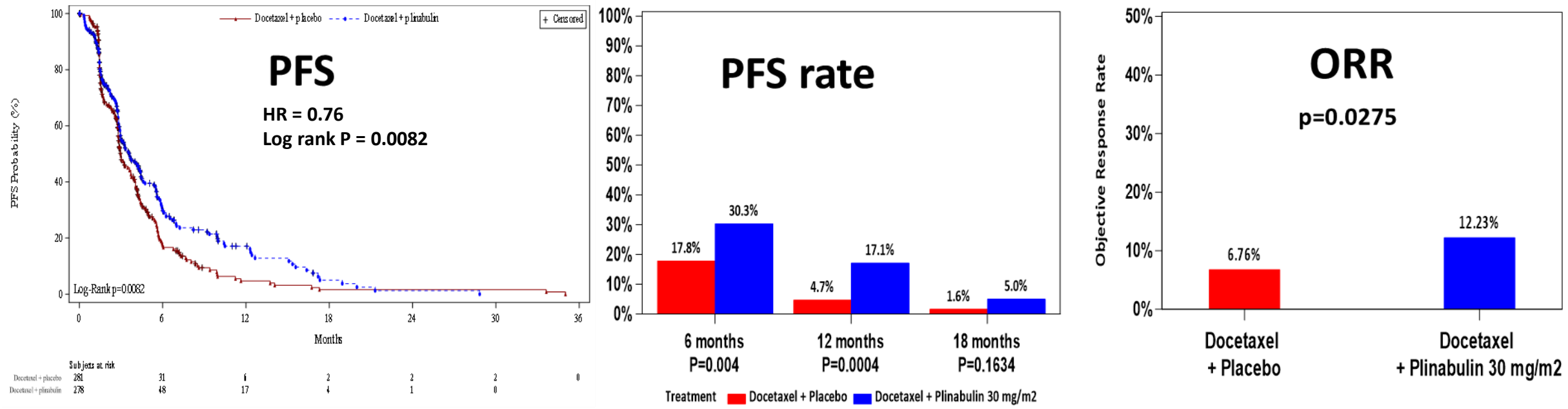
ITT population	Docetaxel (75 mg/m2) N=281	Plinabulin (30 mg/m2) + Docetaxel (75 mg/m2) N=278
OS (Months)	Mean OS (SE): 12.77 (0.676) Median OS (95% CI): 9.4 (8.4, 10.7)	Mean OS (SE): 15.08 (0.848), p=0.0332 Median OS (95% CI): 10.5 (9.3, 11.9) Log-rank p=0.0399; HR = 0.82 (0.68,0.99)

Significantly Increase Long-term OS Rate

Doubling of OS rate in 24 M, 36 M, and 48 M OS rate in DP (10.6%) vs. D (0%)



Significant Improvement in PFS, Double ORR



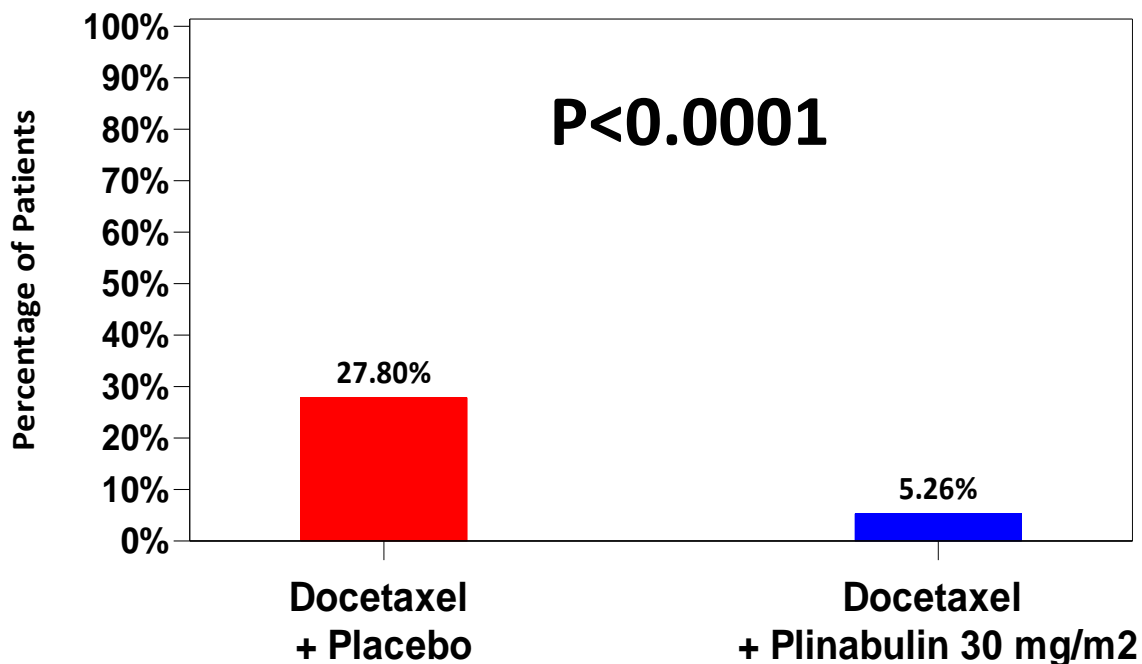
Secondary Endpoint (ITT population)	Docetaxel(75 mg/m2) N=281	Plinabulin (30 mg/m2) + Docetaxel (75 mg/m2) N=278
	Mean PFS (SE): 4.4 (0.3)	Mean PFS (SE): 6.0 (0.4); p=0.0062
PFS* (months or M)	Median PFS (95% CI): 3.0 (2.8, 3.7)	Median PFS (95% CI): 3.6 (3.0, 4.4), Log-rank p=0.0082; HR=0.76 (0.63, 0.93)

*Investigator-Assessed

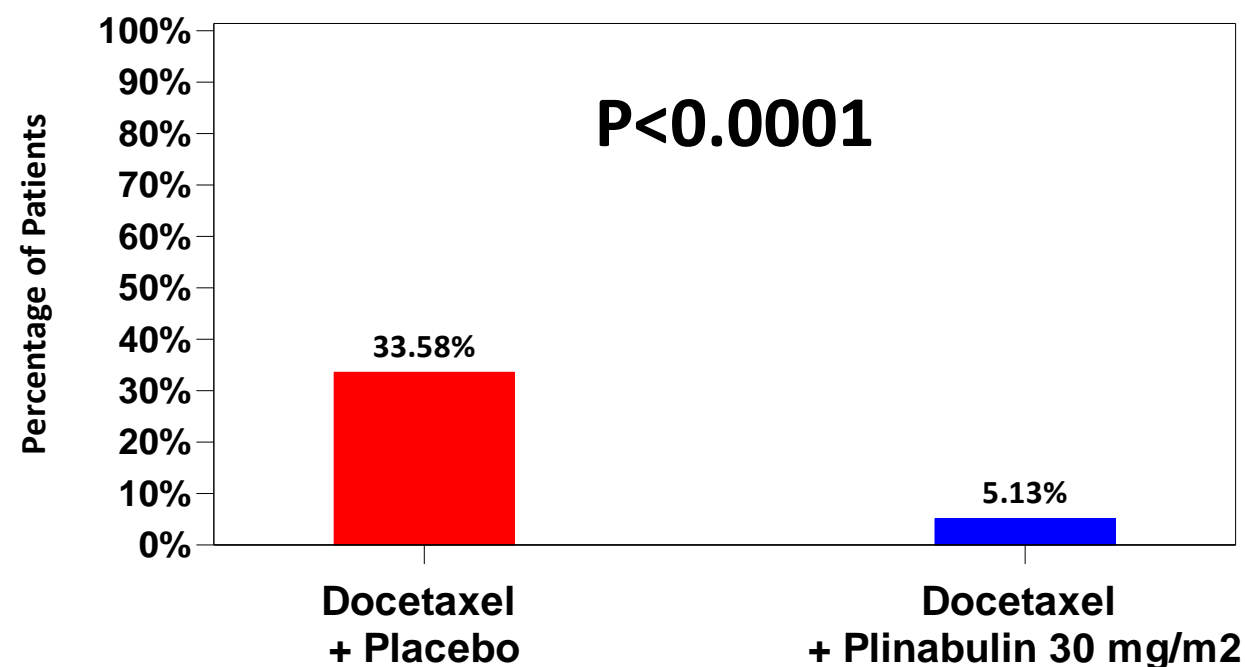
Significant Reduction in Grade 4 Neutropenia Cycle 1 Day 8 and All Cycles Day 8



Grade 4 neutropenia, Cycle 1 Day 8



Grade 4 neutropenia, All Cycles Day 8

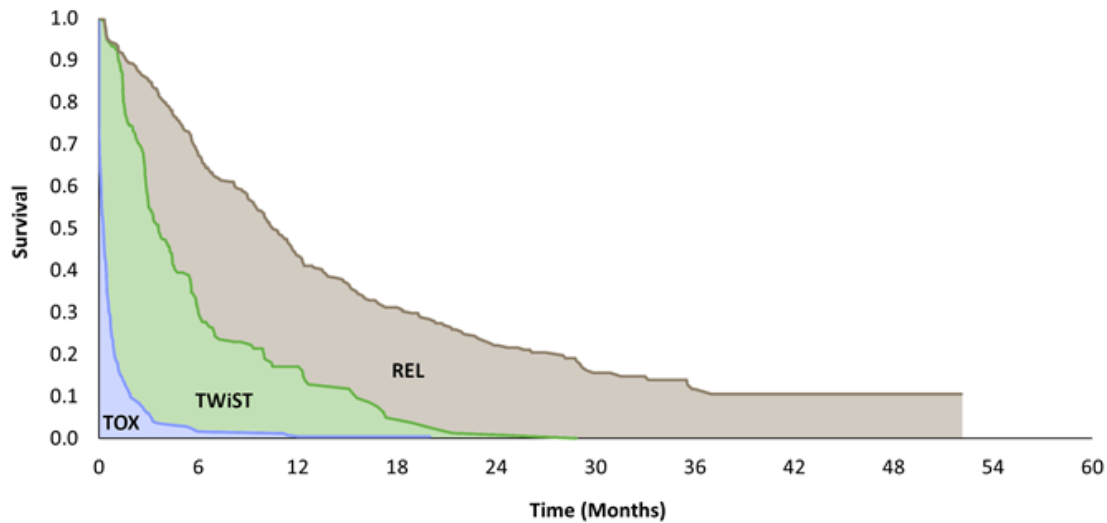


Significant Improve Quality of Life Benefit

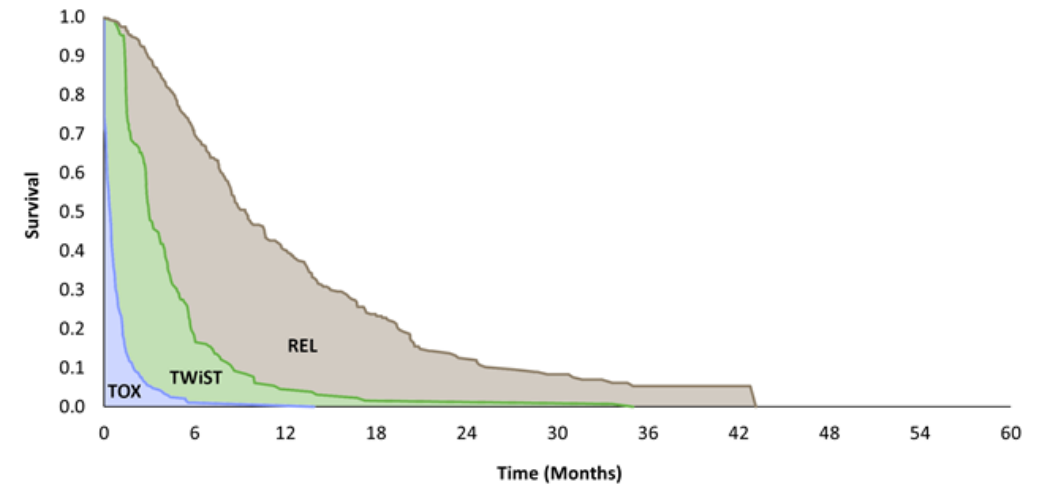
- Q-TWiST (Quality-Adjusted Time Without Symptoms of Disease and Toxicity)

Anti-Cancer

Plinabulin + Docetaxel



Docetaxel alone



Q-TWiST Gain	Relative Gain to OS Restricted Mean	Relative Gain to Q-TWiST
1.93	15.11%	18.43%
	(1.72% to 30.63%)	(2.07% to 37.20%)
	p-value=0.0396	p-value=0.0393



**Clinically Meaningful
Improvement of >18% in
Q-TWiST.**

Dublin-3: Superior Efficacy and Significant Reduction in Grade 4 CIN (DP vs. D)

Primary Endpoint	Docetaxel (75 mg/m ²) N=281	Plinabulin (30 mg/m ²) + Docetaxel (75 mg/m ²) N=278
OS (months or M)	Mean 12.77 M (0.676) Median 9.4 M (8.4, 10.7)	Mean 15.08 M (0.848); p=0.03 Median 10.5 M (9.3, 11.9), Log-rank p=0.0399 HR = 0.82 (0.68 – 0.99)

Doubling OS rate in 24 M, 36 M, and 10.6% >48 M OS rate – Plinabulin Immune Durable Anti-cancer Benefit

Secondary Endpoint - Hierarchy Order		
ORR (%)	6.76%	12.23%; p=0.0275
PFS (months or M)	Mean 4.4 M (0.3) Median 3.0 M (2.8, 3.7)	6.0 M (0.4); p=0.006 3.6 M (3.0, 4.4), Log-rank p=0.008 HR = 0.76 (0.63, 0.93)
Grade 4 neutropenia, cycle 1 Day 8 (%)	27.8%	5.3%; p<0.0001
24 Month OS Rate (%)	12.5%	22.1%; p = 0.0072
36 Month OS Rate (%)	5.3%	11.7%; p = 0.0393
48 Month OS Rate (%) - exploratory	0%	10.6%; p value cannot be calculated
Q-TWiST		12.40 M (10.99, 13.83)
• Relative Gain to Q-TWiST	10.47 M (9.34, 11.63)	18.43% (2.07%, 37.20%); p=0.0393



BeyondSpring

IO Combinations



Plinabulin as Potential Cornerstone Add-on Therapy to Current I/O Regimens to Address Severe Unmet Medical Needs

I/O

PD-1/PD-L1 Inhibitors
- \$30B global annual sales

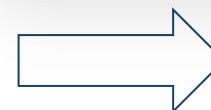


**Potential to greatly expand
the addressable market**

Current Severe Unmet Medical Needs

- PD-1/PD-L1 resistant patients need later line therapies
- PD-1 + chemo double efficacy of PD-1, but with CIN risk
- PD-1 or PD-1+CTLA-4 with high ir-SAE
- PD-1/PD-L1 non-responsive tumor;
- Patients who cannot use PD-1/PD-L1

**APC Inducer
with easier
administration**



Plinabulin Clinical Development

- Plinabulin + I/O + chemo/radiation
- Plinabulin is developed as a CIN prevention agent (pan cancer, pan chemo)
- Plinabulin+PD-1+CTLA-4 in SCLC
- Plinabulin+ I/O + chemo/radiation
- Plinabulin + chemo

Plinabulin in Triple Combo Development for Multiple Cancer Indications I/O in PD-1/PD-L1 Failed Patients



	Indication / Target	Program	Trial Name / Collaborator	Commercial Rights	Status
Triple Combo IO (IIT)	SCLC Checkpoint naïve and checkpoint refractory patients	Plinabulin + Nivolumab (PD-1) + Ipilimumab (CTLA-4)	7 US sites, including Rutgers University as lead center (Big Ten)	Global	Phase 1 completed, Presented at ASCO June 2021
	SCLC Checkpoint refractory patients	Plinabulin + Nivolumab (PD-1) + Ipilimumab (CTLA-4)	Big Ten Study	Global	Phase 2
	Multiple Cancers*	Plinabulin + PD- 1/PD-L1 + radiation/chemo	MD Anderson	Global	Phase 1

Efficacy Analysis (Phase I) Plinabulin + Nivolumab + Ipilimumab in SCLC

Efficacy Analysis	PD-1/PD-L1 therapy naïve (n= 6)	PD-1/PD-L1 resistant (n=7)
Number of patients with PR	3 (50%)	3 (43%)

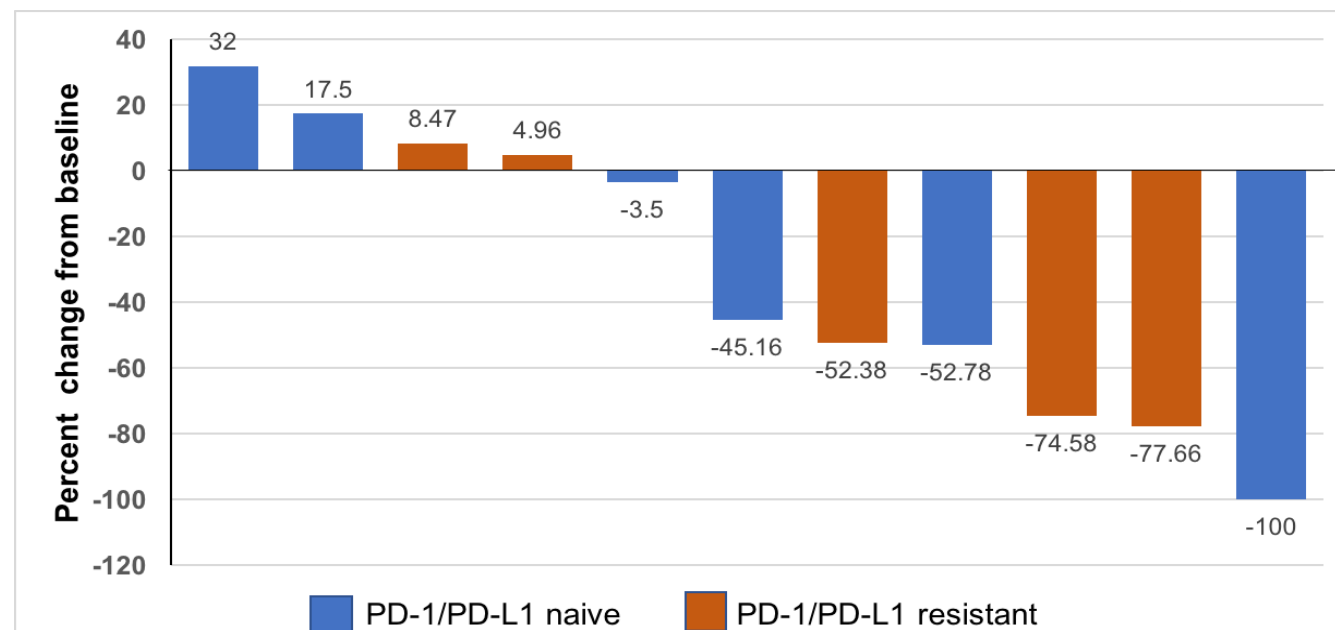
*PR –Partial Response - RESIST 1.1 : At least a 30% decrease in the sum of diameters of target lesions, taking as reference the baseline sum diameters.

❖ 13 patients were evaluable for efficacy

- 1 withdrew consent.
- 1 death from unrelated cause.
- 1 replaced for DLT.

❖ 6 patients had PR (ORR 46%).

- There were 3 PRs in PD-1/PD-L1 therapy naïve patients (3/6; 50%).
- There were 3 PRs in PD-1/PD-L1 resistant patients (3/7; 43%).
- These 3 patients continued treatment for 3 months, 5 months (still on treatment) and 18 months.



Waterfall plot of best overall response in target lesions compared to baseline

Plinabulin as a Potential Synergistic Cornerstone Agent in I/O Therapy

I/O

Data

- High response rate to previous CPI failures (43%)
- Improved Anti-cancer Response (46% ORR vs. 12-23% CPI)
- Durable response (1 pt on combo for 18 M vs. PFS 1.4-2.6 M for CPI)

Conclusion

- **Immune system re-sensitized**
- **Increased antigen presentation** simulates T cell activation
- Immune response contributes to **long treatment duration**

Plinabulin reduces Immune related AE of checkpoint inhibitors.



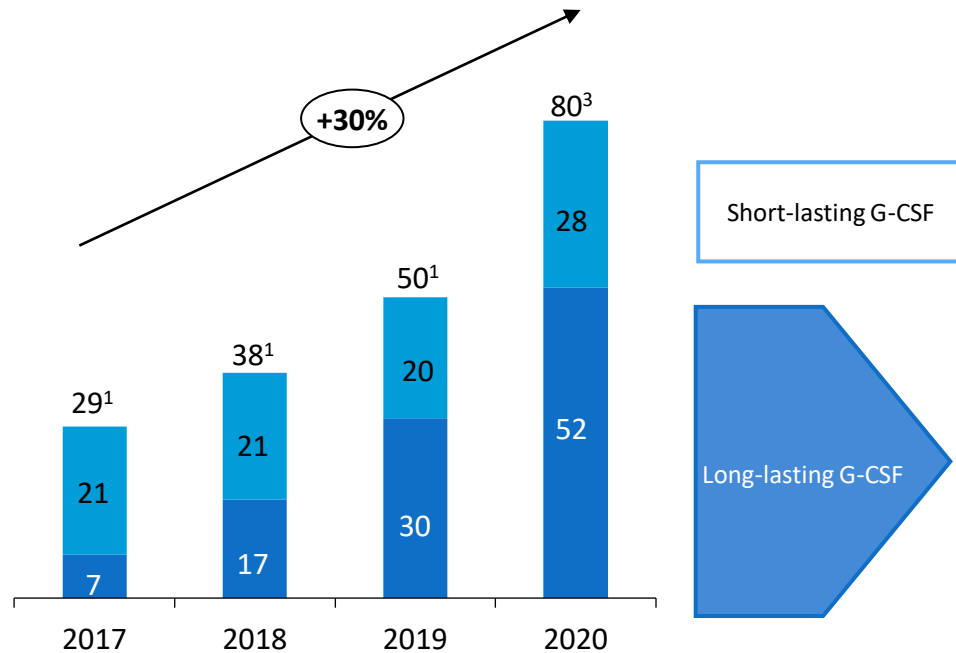
Commercial Plan in China



Commercial Potential in CIN Prevention Market in China



G-CSF product annual sales in China
(¥100,000,000)



Overview of marketed long-acting G-CSF products in China²

Product	Company	Approval Date
Jinyouli (津优力)	CSPC 	2012
Xinruibai (新瑞白)	Qilu 	2015
Aiduo (艾多)	Hengrui 	2018
Shenlida (申力达)	Lunan 	2021

- G-CSF sales is 8 billion RMB (\$ 1.2 B USD) in 2020, with annual growth of approximately 30% since 2017.
- Hengrui's Aiduo is among the top 3 selling long-lasting G-CSF in China.

Rapid Growth in China's NSCLC market



NSCLC drug sales in China¹ (¥100,000,000 or \$15.7 M USD)



- Between 2015 and 2019, the number of new cases of NSCLC in China increased from 669,000 to 761,000, and the number of new cases is expected to reach over 1 million by 2030¹.
- NSCLC drugs sale was 20.78 B RMB (or \$3.27 B USD) in 2019, with annual growth of >25% since 2017.

Hengrui is the Ideal Partner for Plinabulin in Greater China



Exceptional synergy between plinabulin and Hengrui pipeline

➤ Hengrui is the leader in oncology product R&D and commercialization in China

- Established in 1970; Listed on Shanghai Stock Exchange in 2000 (Shanghai stock exchange ticker: 600276)
- Hengrui ranked 38th among global pharmaceutical companies with revenues of \$4.2 billion in 2020¹, of which the top three sales products are Aitan, Docetaxel and Pyrotinib, respectively, which are all oncology drugs.
- Hengrui ranked No.1 in oncology drug sales among all public pharmaceutical companies in China with revenue of \$2.4 billion in 2020².
- 24,000 employees globally, primarily in Greater China; with >10,000 people in sales and marketing in China

➤ Superior pipeline synergy with plinabulin in Greater China, allowing for faster market penetration and product combinations in new cancer indications

- Hengrui's top selling oncology products in China (sales in 2020) include:
 - ✓ **Ranks in top 3 sales in long-lasting G-CSF's³** – (CIN indication: plinabulin + G-CSF – NDA priority review in China)
 - ✓ **#1 sales in Docetaxel³** – (NSCLC indication: plinabulin + docetaxel – phase 3 completed meeting OS endpoint, plan for NDA filing in 1H 2022)
 - ✓ **#1 sales in PD-1 inhibitor⁴** – (Multiple tumor indications: plinabulin + PD-1 + chemo/radiation; plinabulin + PD-1 + CTLA-4 – phase 1/2 development)

1. 2021 Pharm Exec Top 50 Companies, PharmExec.com 2 Wechat Official Accounts "PharmaGuider"

3. Evaluate Pharma, sales in 2020 4. Hengrui's PD-1 inhibitor sales in 2020 at 5 B RMB (est. \$770 M USD): https://mp.weixin.qq.com/s/FUv_PpyowKW0ijZW3-eMLQ

Hengrui Partnership Supports Key Commercialization Goals in China



Manages commercialization risk and optimizes return on plinabulin franchise

- **Leverages existing infrastructure of leading oncology player**
- Minimizes launch investment and risk
- Optimizes near-term return through performance-related covenants
- **Accelerates & increases peak revenue**
- Achieves attractive return on plinabulin revenue
- Enables seamless transition to commercial stage (we book revenue)
- **Funds and facilitates further plinabulin pipeline development**
- Opportunity for staged growth of own infrastructure



Corporate Highlights



Plinabulin: Hengrui and Wanchunbulin Partnership in Greater China

(BeyondSpring Inc. owns 58% of Wanchunbulin)

Hengrui is the oncology leader in China, with great synergies with Plinabulin
- Manages commercialization risk and optimizes return on plinabulin franchise

Hengrui: Plinabulin Rights in Greater China

- Exclusive commercialization of all indications
- Receives fixed % of net sales
- Co-develops additional indications; Wanchunbulin leads clinical protocol design and development

Terms (est. USD*)

- Wanchunbulin receives \$31M upfront + up to \$171M in milestones
- Wanchunbulin books sales proceeds, retains significant fixed % of net sales
- Hengrui pays 100% commercial and 50% development costs for new indications
- Wanchunbulin retains manufacturing control & pays for 100% COGS

* \$1 USD = 6.47 RMB

SEED Therapeutics Subsidiary – Pipeline Potential



SEED: Subsidiary pursuing "Molecular Glue" targeted protein degradation to degrade disease-causing proteins previously believed to be undruggable

- \$800M collaboration with Eli Lilly on three targets
- Own targets (e.g., KRAS)
- Structure conducive to having additional collaborations

BeyondSpring: Key Highlights

Mission

Committed to raising the standard of care for cancer with first-in-class treatments that improve lives and clinical outcomes for millions of patients in need

Near-term Global Market Opportunities

Plinabulin: Raising SOC in NSCLC & CIN

- ✓ First-in-Class Selective Immunomodulating Microtubule-Binding Agent (SIMBA)
- ✓ IP through 2037 in 40 jurisdictions

CIN: Combo with G-CSF (superior efficacy vs. SOC) – Global Market: \$7B

- ✓ Breakthrough Designation (US, China)
- ✓ NDA accepted w/ Priority Review;
- ✓ China review ongoing; discussing regulatory pathway after CRL in US

NSCLC: Combo with docetaxel – Global Market \$30+ B

- ✓ Positive Final Topline Ph 3 OS data 08/2021, ESMO oral presentation 09/2021
- ✓ Potential NDA submission in 2H 2022 in China

Broad Pipeline

Plinabulin: “A pipeline in a drug” Potential

- ✓ Combination w/IO agents in multiple cancers (phase 1/2 IIT studies)
- ✓ Expansion to additional solid tumors and first line cancers

Three Pre-Clinical I/O Agents

Targeted Protein Degradation Platform

- ✓ SEED Therapeutics (Subsidiary)
- ✓ \$800 M Collaboration with Eli Lilly

Global Capabilities Continuous Innovation

Strong clinical development

- ✓ Enrolled 1,000+ patients to final filing stage for CIN and NSCLC
- ✓ Dual U.S. and China development strategy
- ✓ Strong clinical investigator network

Attractive COGS - Simple manufacturing process, work with leading global CMOs

Commercialization Planning Underway, Hengrui partnership in Greater China

Strong cash position: \$72.4M at 12/31/21



thank you!

www.beyondspringpharma.com