

### **Corporate Presentation**



October 2021 | NASDAQ: BYSI

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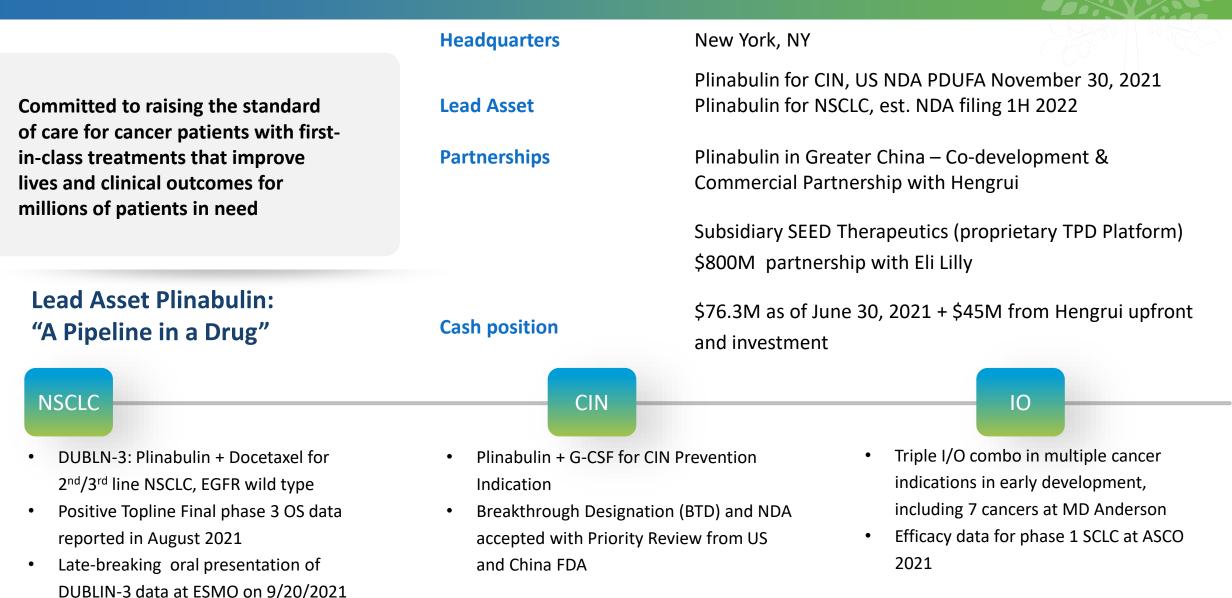
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# BeyondSpring Investment Highlights (Nasdaq: BYSI)

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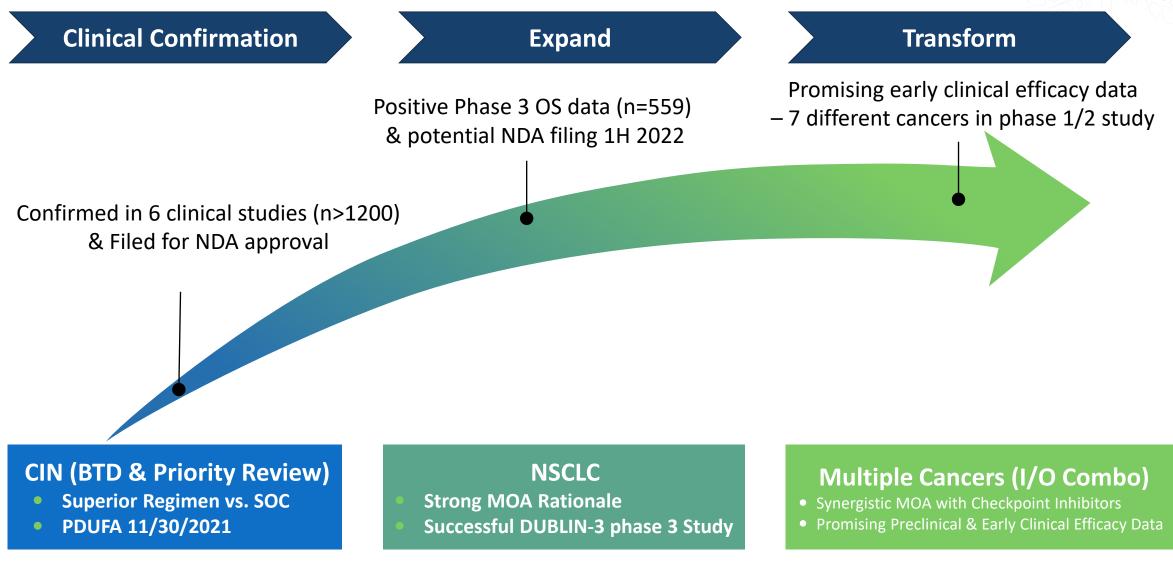
### Robust Plinabulin Pipeline: 2 Near-term NDAs & I/O Clinical Trials

	Indication / Target	Program	Trial Name / Collaborator	Preclinical	Phase 1	Phase 2	Phase 3	Commercial Rights <sup>1</sup>	Status/Next Milestone
Late stage	NSCLC (2 <sup>nd</sup> /3 <sup>rd</sup> line)	Plinabulin + docetaxel	DUBLIN-3	Phase 3 primary an August 2021	d secondary endpoints	met in pivotal data ar	nnounced	Global	<ul> <li>Positive topline Phase 3 data August 2021</li> <li>Late-breaking presentation at ESMO Sept 20, 2021</li> <li>Hengrui partnership in Greater China</li> </ul>
Late	CIN (All cancer, all chemo)	Plinabulin + pegfilgrastim	PROTECTIVE-1 & PROTECTIVE-2	Phase 3 primary en	dpoint met in pivotal da	ata announced Noven	nber 2020	Global	<ul> <li>U.S. and China NDA accepted with Priority Review; US PDUFA Nov. 30, 2021</li> <li>Hengrui partnership in Greater China</li> </ul>
Triple Combo IO	SCLC	Plinabulin + nivolumab + ipilimumab	US sites, including Rutgers University as lead site					Global	Phase 2 ready
Triple Co	7 cancers (PD-1/PD-L1 failed)	Plinabulin + PD-1/PD-L1 + radiation/chemo	THE UNIVERSITY OF TEXAS MDAnderson <del>Cancer</del> Center					Global	Phase 1 in 7 cancers in June 2021
ited IO	Oral T cell co-stimulator	BPI-002						Global	
Investigator-initiated IO	IKK inhibitor	BPI-003						Global	
Invest	Oral neo-antigen generator	BPI-004						Global	
			43						
SEED Therapeutics	KRAS and additional targets	Targeted Protein degradation (TPD, molecule glue platform)						Global	Potential additional partnerships
SEED The	Multiple		Lilly					Global	\$800M collaboration

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<sup>1</sup>Global rights to Plinabulin ex-China. 58% ownership of Chinese subsidiary, Dalian Wanchunbulin Pharmaceuticals Ltd., which owns Chinese rights to Plinabulin. BeyondSpring owns 100% of global rights to Plinabulin. SEED Therapeutics is a ~60%-owned BeyondSpring subsidiary.

# Plinabulin Franchise: "Pipeline in a Drug"



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# Plinabulin: "Pipeline in a Drug"

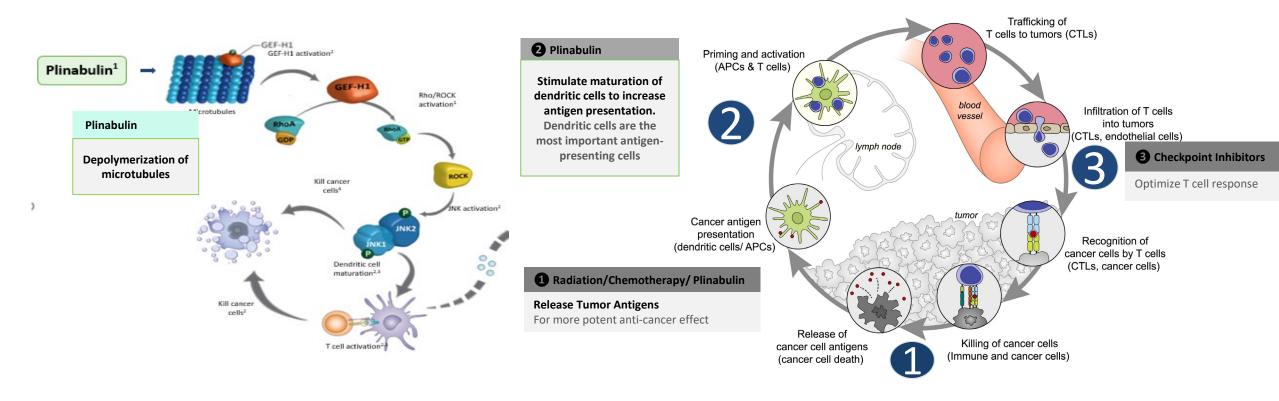
- First-in-Class, Selective Immunomodulating Microtubule-Binding Agent (SIMBA)



# Novel Mechanism of Action

Plinabulin: First-in-Class, Selective Immunomodulating Microtubule-Binding Agent (SIMBA)

- Plinabulin Induces Dendritic Cell Maturation (the most potent APC), a Key Step in Initiating Anti-Cancer Durable Response



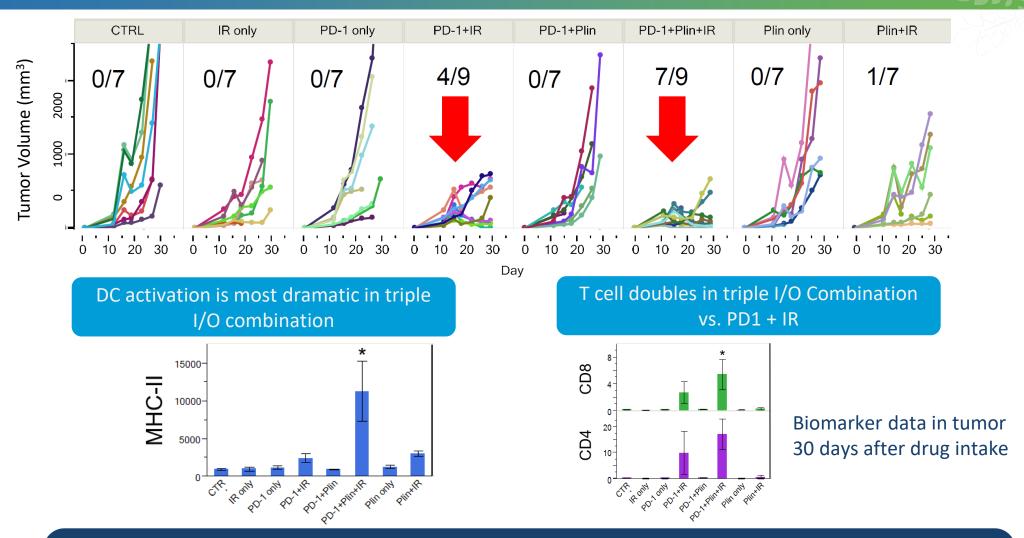
 $(1 + 2 + 3 \rightarrow \text{Optimal Immuno-Oncology Response})$ 

Plinabulin Novel Target: Immune Defense Protein GEF-H1

Note: <sup>1</sup> La Sala et al., 2019 Chem. <sup>2</sup> Kashyap et al., 2019 Cell Reports. <sup>3</sup> Zhang et al., 2005 Mol Cell Biol. <sup>4</sup> Singh et al., 2000 Am J Physiol Heart Circ Physiol; Ghosh et al., 2018 ACR Annual Conference; Blayney et al., Society of Leukocyte Biology. <sup>6</sup> Asensi et al., 2004 Infection and Immunity.



### Triple I/O Combo: Plinabulin + PD-1 + Radiation (IR) Best Tumor Response in PD-1 Non-Responsive Tumor Model (MD Anderson)

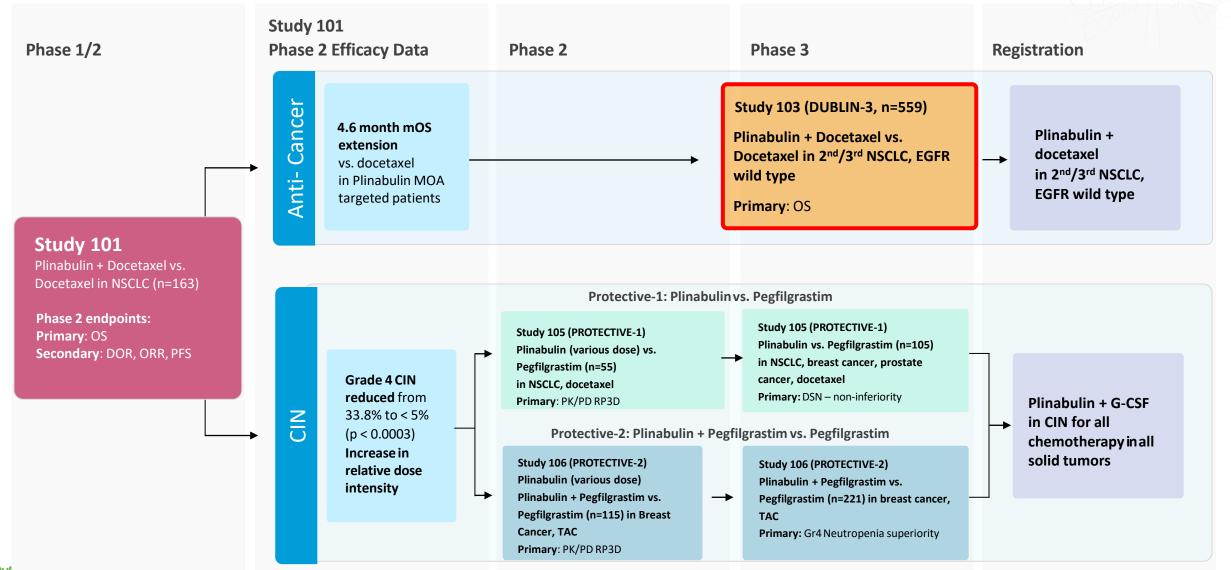


### Doubled the Anti-Cancer Benefit in Tumor Reduction in Triple I/O Combo vs. PD-1+IR



\*Neri S. et al. Plinabulin, a microtubule destabilizing agent, improves tumor control by enhancing dendritic cell maturation and CD8 T cell infiltration in combination with immunoradiotherapy, AACR June 2020

### Plinabulin Clinical Development Program



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### Plinabulin Opportunity

2

3

Plinabulin is a novel mechanism, first-in-class immunomodulating microtubule-binding agent, complementary to existing standard of care

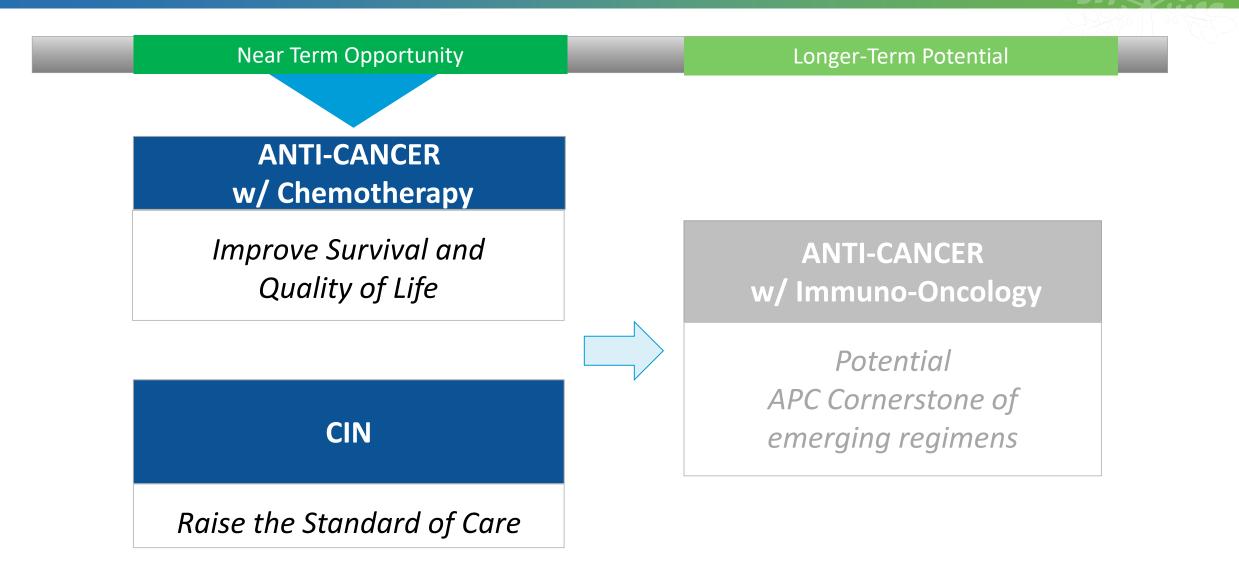
DUBLIN-3 provides compelling clinical data in 2L/3L NSCLC; potential to move into earlier lines of therapy and into broad range of tumor types

Near-term revenue opportunity in Chemotherapy Induced Neutropenia (CIN)

Transformative potential as a cornerstone in immuno-oncology combinations



## **Delivering the Plinabulin Value Proposition**







# Anti-Cancer with Chemotherapy



# NSCLC: Severe Unmet Medical Needs – 2<sup>nd</sup>/3<sup>rd</sup> Line, EGFR Wild Type



- Large patient population with limited treatment options
  - EGFR wild type: ~85% western NSCLC and ~70% of Asian NSCLC patients
  - With immunotherapies moved to first line,
     Docetaxel-based therapies are the mainstay
     therapy
  - TKIs are worse than docetaxel<sup>1</sup>
- Docetaxel-based Therapies (SOC)
  - Limited efficacy
  - o >40% severe neutropenia

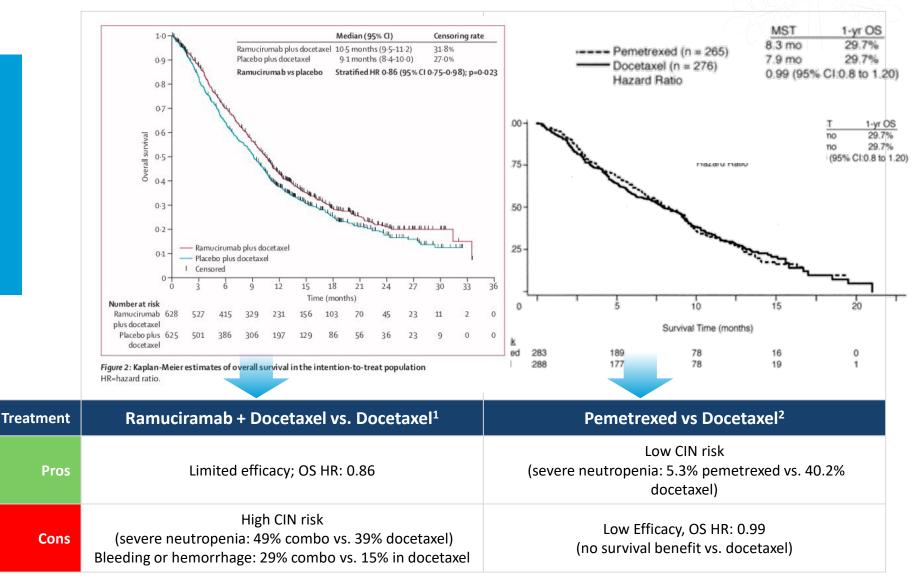
Since nivolumab was approved 6 years ago, no new agent with novel mechanism has been approved in this indication.



### Anti-Cancer

### Underserved Market: 2<sup>nd</sup>/3<sup>rd</sup> Line NSCLC Treatment

With PD-1/PD-L1 Moved To First Line, Patients are Left with Efficacy and Safety Tradeoffs and Suboptimal Regimens





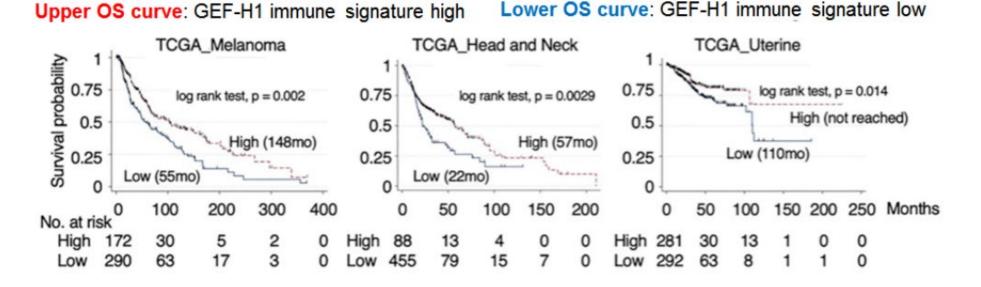
 $^{1}$ Lancet 384 (9944): 665-673 (2014).  $^{2}$  JCO 22(9): 1589-1597 (2004) $_{\circ}$ 

### Anti-Cancer

### NSCLC: Scientific Rationale – Patients with High GEF-H1 Live Longer

# Plinabulin Activates GEF-H1<sup>1</sup>

# Patients with High GEF-H1 Immune Signature Live Longer in Various Cancers<sup>1</sup>



# Based on Plinabulin's Immune MOA, patients with measurable lung lesion were selected prospectively for Dublin-3 Study.



# NSCLC DUBLIN-3: Docetaxel + Plinabulin vs. Docetaxel + Placebo in Patients With 2<sup>nd</sup>/3<sup>rd</sup> line, EGFR wild type

Global, Randomized, Single-Blinded (blinding for patients only) Stratified for: Region (Asia/non-Asia), Prior Line, ECOG score Around 60 sites: U.S., China, and Australia CRO: ICON; Central Lab for PK and ANC: Covance.

- Non-squamous or squamous **NSCLC**
- Stage IIIb/IV

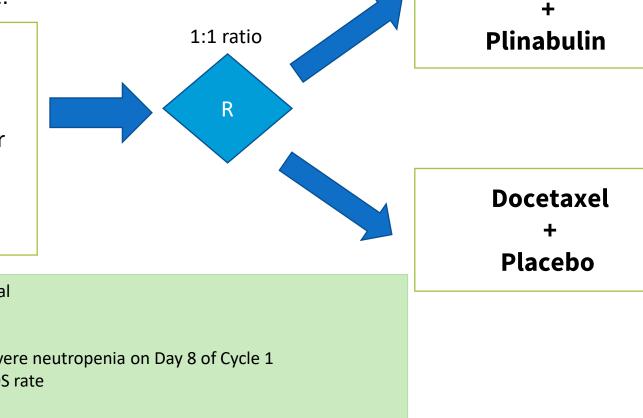
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- ECOG performance status  $\leq 2$
- Progression during or after treatment with one or two treatment regimen containing platinum
- Must have at least one measurable lung lesion ٠
- Prior checkpoint inhibitor therapy allowed

#### Primary Endpoint: Overall Survival Secondary Endpoints:

- ORR, PFS
- Percent of patients without severe neutropenia on Day 8 of Cycle 1
- Month 24 OS rate, Month 36 OS rate
- DoR
- Q-TWiST
- QoL •
- Proportion of patients who received docetaxel >8 cycles, >10 cycles, and >12 cycles

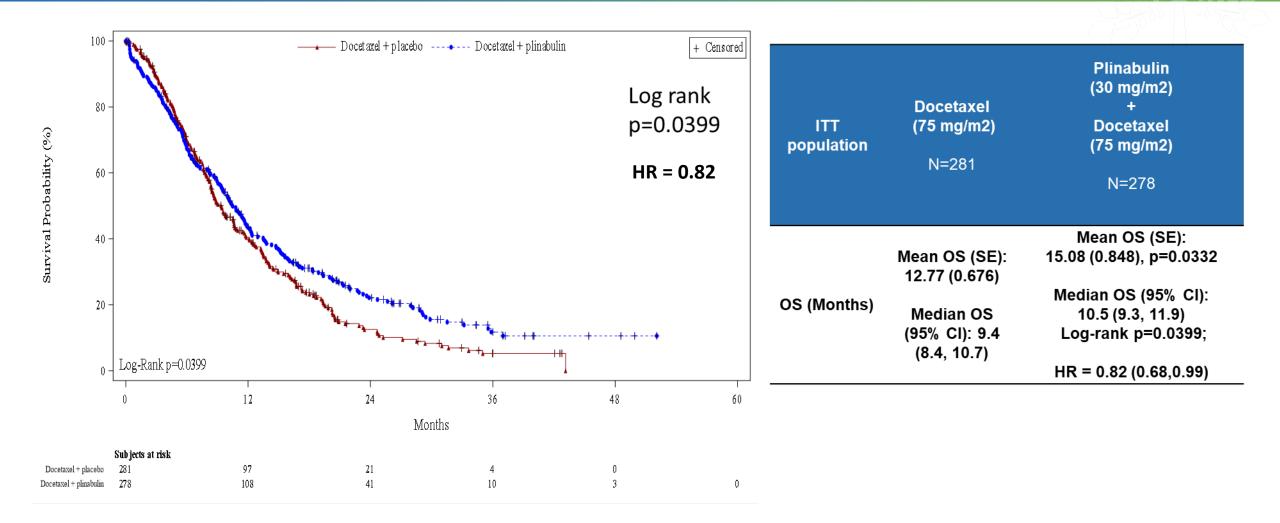




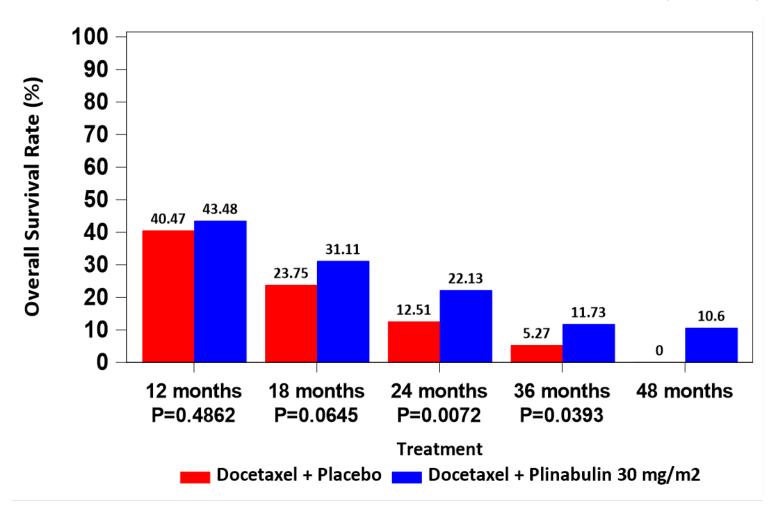


Docetaxel

### Met Primary Objective in Overall Survival (OS)

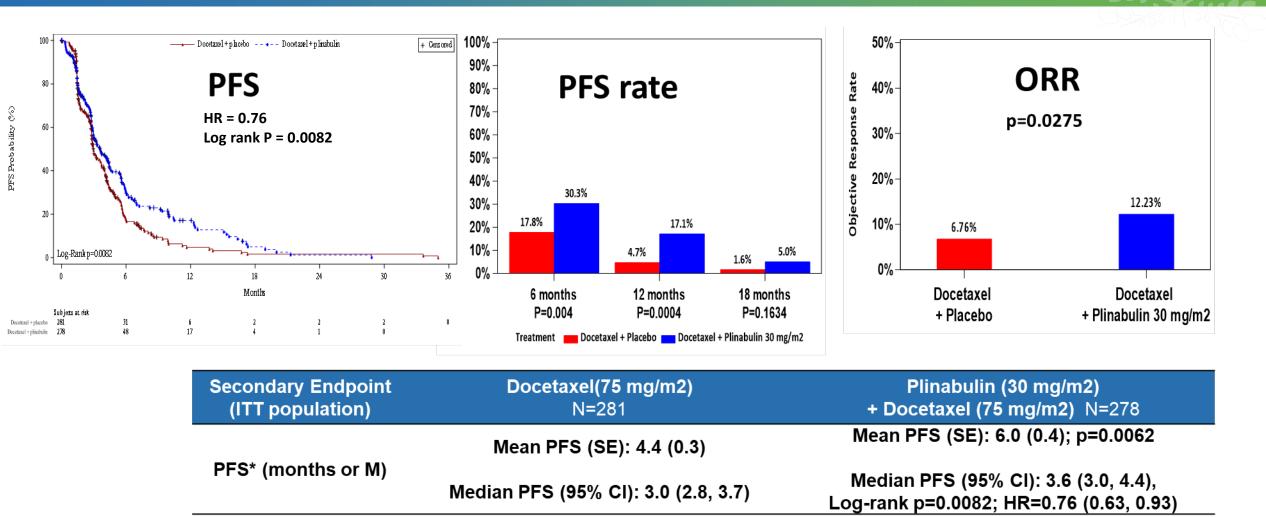


Doubling of OS rate in 24 M, 36 M, and 48 M OS rate in DP (10.6%) vs. D (0%)





# Significant Improvement in PFS, Double ORR with Plinabulin

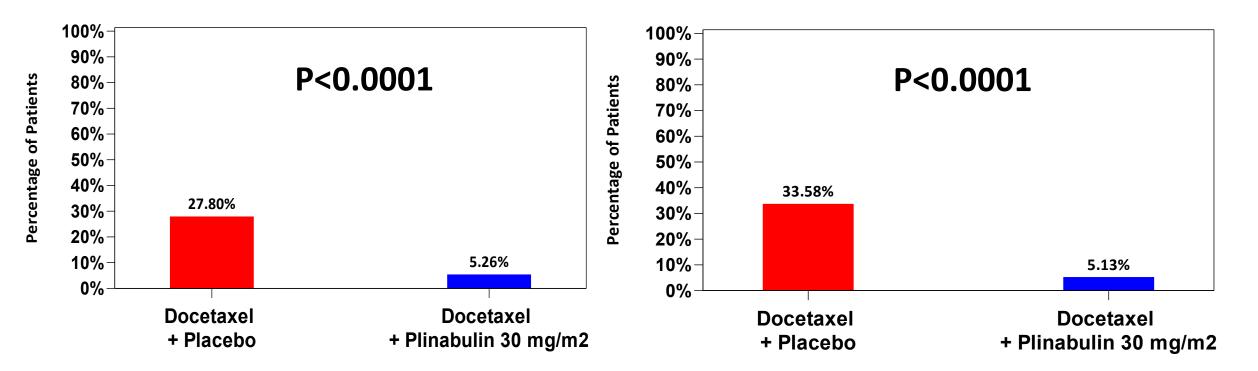


\*Investigator-Assessed

Anti-Cancer

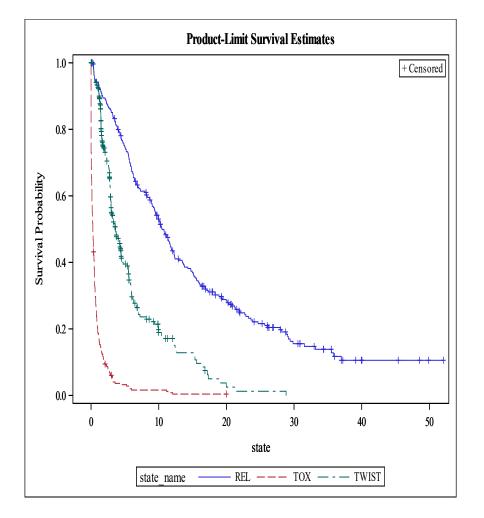
Grade 4 neutropenia, <u>Cycle 1</u> Day 8

Grade 4 neutropenia, <u>All Cycles</u> Day 8

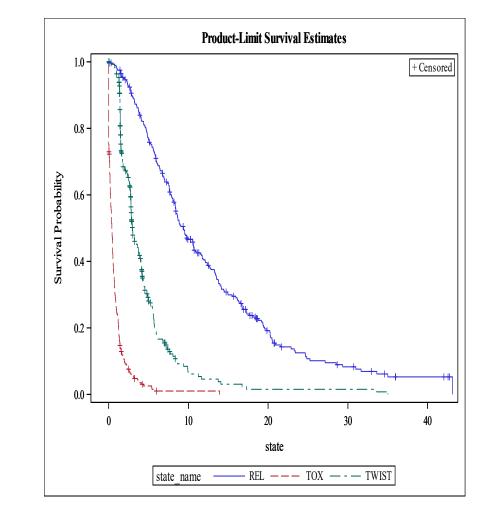


### Quality of Life Benefit - Q-TWiST (Quality-Adjusted Time Without Symptoms of Disease and Toxicity)

Plinabulin + Docetaxel



#### Docetaxel alone



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# Quality of Life was assessed with validated tools (EORTC QLQ C30 and QLQ-LC13), and the Q-TWiST analysis integrating Efficacy, Safety and Quality of Life inputs (including EQ-5D HU QoL)

Q-TWIST - EQ-5D HU

Health State	Health State Utility	Docetaxel Restricted	Docetaxe + Plinabulin	Restricted Mean Difference	RM P-Value	Docetaxel + Placebo	Docetaxel + Plinabulin	Difference	P-Value
		Mean	Restricted Mean						
						281	278		
тох	0.8267 (0.8187 to 0.8346)	0.86	0.81	0.05 (-0.20 to 0.30)	0.6973	0.71 (0.54 to 0.89)	0.67 (0.50 to 0.85)	0.04 (-0.17 to 0.25)	0.6974
TWIST	0.8533 (0.8467 to 0.8599)	3.56	5.14	-1.58 (-2.55 to -0.60)	0.0015	3.04 (2.50 to 3.57)	4.38 (3.64 to 5.12)	-1.35 (-2.18 to -0.52)	0.0015
REL	0.8051 (0.7724 to 0.8379)	8.35	9.13	-0.78 (-2.64 to 1.08)	0.4113	6.72 (5.65 to 7.79)	7.35 (6.09 to 8.61)	-0.63 (-2.13 to 0.87)	0.4118
QTWIST						10.47 (9.34 to 11.63)	12.40 (10.99 to 13.83)	-1.93 (-3.63 to -0.23)	0.0263

Improvement >18% in	Relative Gain to Q-TWiST	Relative Gain to OS Restricted Mean	Q-TWiST Gain
Q-TWiST, which is	18.43%	15.11%	1.93
clinically meaningful.	(2.07% to 37.20%)	(1.72% to 30.63%)	
, ,	p-value=0.0393	p-value=0.0396	



# Dublin-3: Superior Efficacy (OS, PFS, ORR) and Significant Reduction in Grade 4 CIN (DP vs. D)

Anti-Cancer

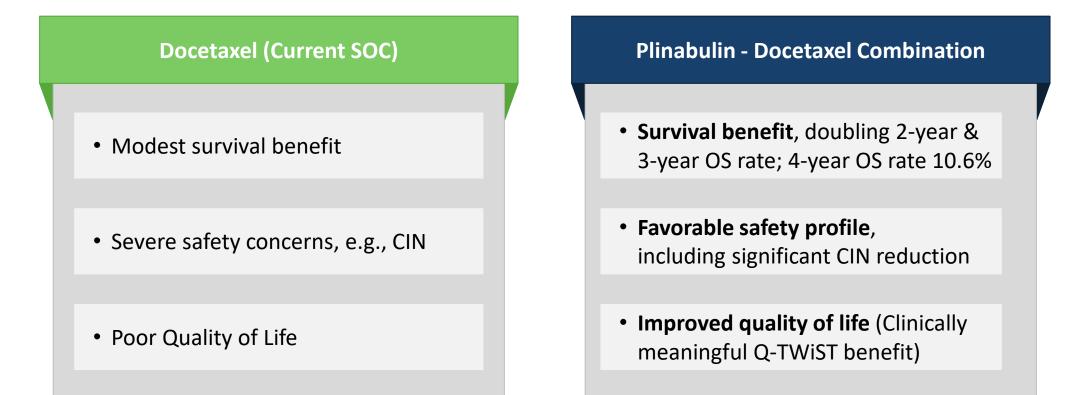
Primary Endpoint	Docetaxel (75 mg/m2) N=281	Plinabulin (30 mg/m2) + Docetaxel (75 mg/m2) N=278
OS (months or M)	Mean 12.77 M (0.676)	Mean 15.08 M (0.848); p=0.03
		Median 10.5 M (9.3, 11.9), Log-rank p=0.0399
	Median 9.4 M (8.4, 10.7)	HR = 0.82 (0.68 – 0.99)

Doubling OS rate in 24 M, 36 M, and 10.6% >48 M OS rate – Plinabulin Immune Durable Anti-cancer Benefit

Secondary Endpoint - Hierarchy Order		
ORR (%)	6.76%	12.23%; p=0.0275
PFS (months or M)	Mean 4.4 M (0.3) Median 3.0 M (2.8, 3.7)	6.0 M (0.4); p=0.006 3.6 M (3.0, 4.4), Log-rank p=0.008 HR = 0.76 (0.63, 0.93)
Grade 4 neutropenia, cycle 1 Day 8 (%)	27.8%	5.3%; p<0.0001
24 Month OS Rate (%)	12.5%	22.1%; p = 0.0072
36 Month OS Rate (%)	5.3%	11.7%; p = 0.0393
48 Month OS Rate (%) - exploratory	0%	10.6%; p value cannot be calculated
Q-TWiST • Relative Gain to Q-TWiST	10.47 M (9.34, 11.63)	12.40 M (10.99, 13.83) 18.43% (2.07%, 37.20%); p=0.0393

NSCLC: Favorable Benefit/Risk Profile vs. Standard of Care (SOC) (Plinabulin + Docetaxel for 2<sup>nd</sup>/3<sup>rd</sup> line NSCLC, EGFR wild type)

> Next steps: Discuss filing plan with FDA & NMPA in 2021 with potential filing 1H 2022 - Consistent Long survival trend in PD-1/PD-L1 exposed patients and in western patients



Lower Grade 4 AE frequency and a shift to lower grade AE
 No unexpected AE concerns were identified

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# Chemotherapy Induced Neutropenia (CIN)

Severe Unmet Medical Need is Basis for Breakthrough Designation and Priority Review for Plinabulin + G-CSF Regimen in CIN Prevention

> Despite widespread G-CSF use, CIN #1 reason for FN, ER visits, hospitalization, sepsis, mortality, and chemotherapy disruption<sup>1</sup>

### **Short-term Outcome Benefit**

G-CSF monotherapy is suboptimal and leaves a significant clinical gap

### **Long-term Outcome Benefit**

Chemotherapy's anti-cancer effectiveness is linear to its dose

15%

Reduction in

**Relative Dose** 

Intensity



Reduction in Overall Survival<sup>2</sup>

50%

The Unmet Medical Need: Week 1 "Neutropenia Vulnerability Gap (NVP)"

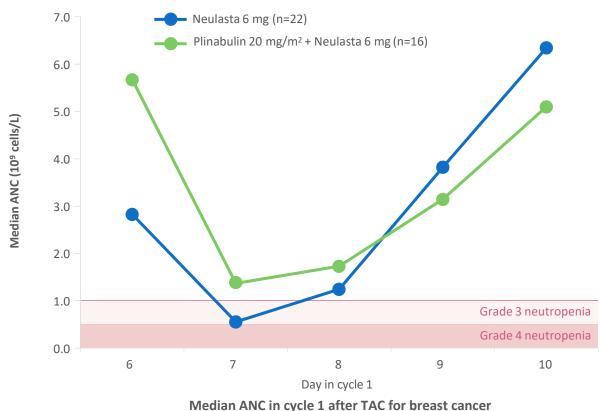
• >75% clinical complications occur in week 1 after chemo, which G-CSF cannot protect



# Plinabulin + G-CSF Combination Addresses Unmet Medical Need

### Plinabulin is the only product – in development – that has demonstrated the potential to elevate the standard of care (SOC) to prevent CIN

- Breakthrough Therapy Designation: Unmet need, and potential superior regimen vs.
   SOC recognized by FDA and NMPA
- Plinabulin prevents CIN in week 1; and G-CSF prevents CIN in week 2
- Combination maximizes the prevention of CIN for the full cycle

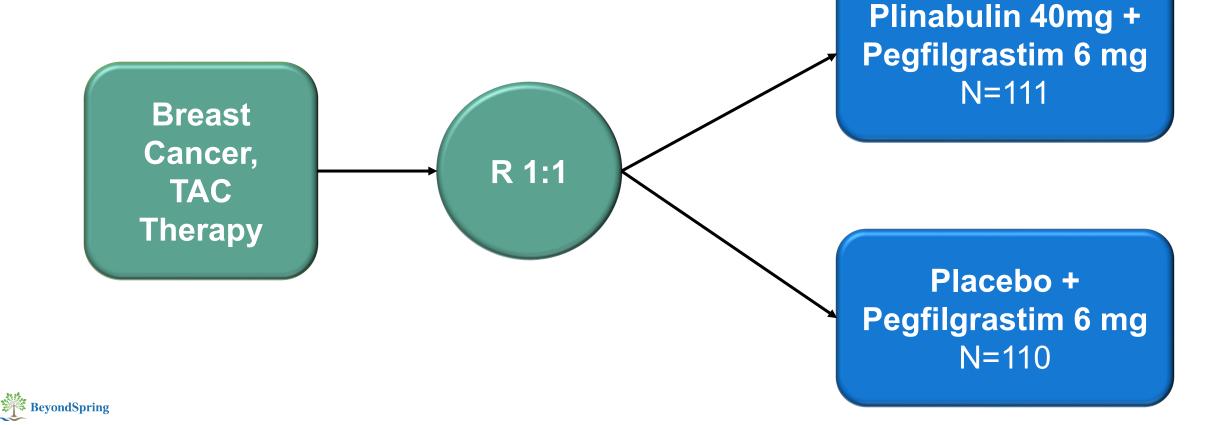


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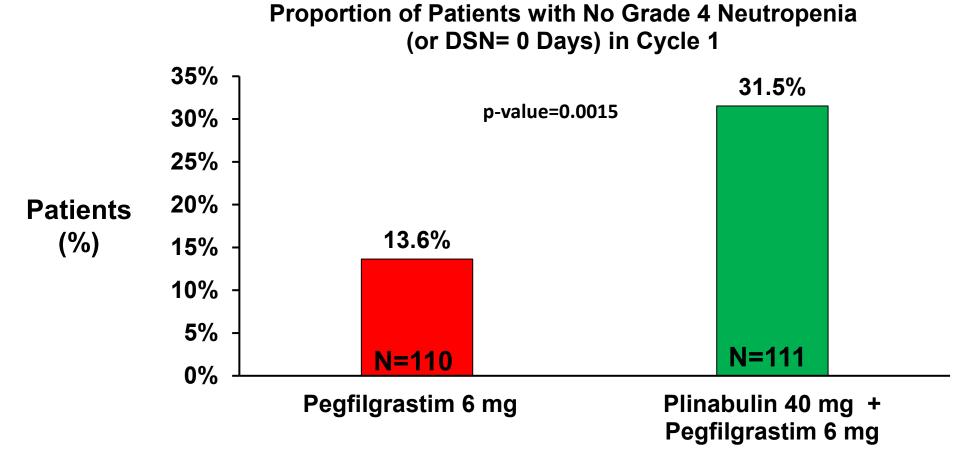


### Protective-2 (Study 106) Ph 3: Registration Study Design

- Double blind, global study (19 centers); 4 cycles
- Covance: CRO
- Covance Central Lab: ANC evaluation



# PROTECTIVE-2 Phase 3: Primary Endpoint Met



 Grade 4 neutropenia (ANC < 0.5 x 10<sup>9</sup> cells/L) during Cycle 1 was prevented (DSN=0) for more than twice as many subjects in the plinabulin/pegfilgrastim arm than subjects in the pegfilgrastim arm



# Favorable Benefit/Risk Ratio (Plinabulin + G-CSF vs. G-CSF alone)

Improved Efficacy (ANC based	Improved Efficacy (FN)	<u>Favorable</u> Safety		
in Cycle 1) – 106 Phase 3	– 106 Phase 3	– 106 Phase 2+3		
No Grade 4 Neutropenia	FN	Grade 4 TEAE		
(primary endpoint)	• 3.6% vs. 6.3% (incidence)	• 20% less Grade 4 TEAEs in the		
<ul> <li>31.5% vs. 13.6% (incidence), p=0.0015</li> </ul>	• 0.9% vs. 3.6% (grade 4	combination (55.9%) compared to		
No Grade 3/4 Neutropenia	incidence)	pegfilgrastim alone (75.8%)		
• 4.55% vs. 20.72% (incidence), p=0.0003	• 1.25 day vs. 2.28 day	SAEs		
Mean ANC Nadir	(duration)	Higher SAE frequency, however, less		
• 0.54 vs. 0.31 (x 10 <sup>9</sup> cells/L), p=0.0002	Hospitalization for FN patients	Grade 4 and more Grade 3 events		
DSN Cycle 1 day 1-8	• 2.7% vs. 6.3%	AEs leading to discontinuation		
<ul> <li>1.1 day vs. 1.4 day, p=0.0065</li> </ul>	• 3.75 day vs. 7.14 day	<ul> <li>Similar frequency, mostly single events</li> </ul>		
DSN Cycle 1	(duration)	Bone pain (AE)		
<ul> <li>1.2 day vs. 1.5 day, p=0.0324</li> </ul>	Change of Chemo dose/regimen	• 6.3% bone pain in the combination vs.		
Profound Neutropenia	in later cycles	28.0% in pegfilgrastim		
• 21.6% vs. 46.4% (incidence), p=0.0001	• 2.7% vs 6.3%	Low grade GI track side effects and transiont hyportonsion		
• 0.3 day vs. 0.6 day (duration), p=0.0004		transient hypertension		

NDA accepted with Priority review by U.S. and China FDA U.S. PDUFA 11/30/2021

### Seeking NDA Approval for "Plinabulin + G-CSF Combination" in a broad CIN Prevention label: all solid tumors, all chemotherapy

#### **Supporting Studies**

Plinabulin vs. placebo (Dublin-3, phase 3)

 Grade 4 reduction highly statistically significant (Study 101 and DUBLIN-3, p<0.0003 and p<0.0001 respectively)</li>

### **Registration Study**

Plinabulin + G-CSF combo vs. G-CSF mono (Protective-2, phase 3)

 Superior CIN prevention in primary and key secondary endpoints

MOA support from 5 additional studies:

Plinabulin early onset in Week 1, G-CSF effect in Week 2  $\rightarrow$  combination provides maximum CIN prevention

### **Supporting Studies**

Plinabulin vs. G-CSF (Protective-1, phase 2 & 3)

- Non-inferior CIN activity
- Superior adverse event profile: limited bone pain, limited platelet reduction, and limited immune suppression<sup>1</sup>

Plinabulin shown to statistically reduce Grade 4 neutropenia in 6 clinical trials (1,200+ patients); 700+ cancer patients treated with Plinabulin (various doses)

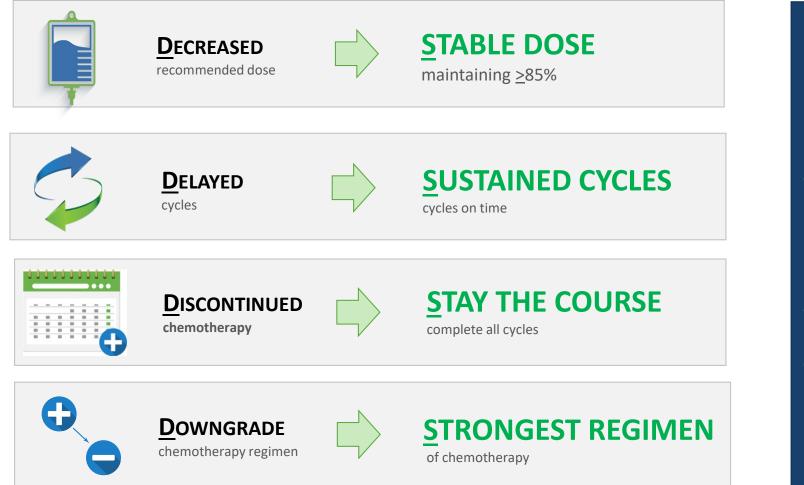
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# Plinabulin + G-CSF Combination

- Commercial Plan in CIN Prevention



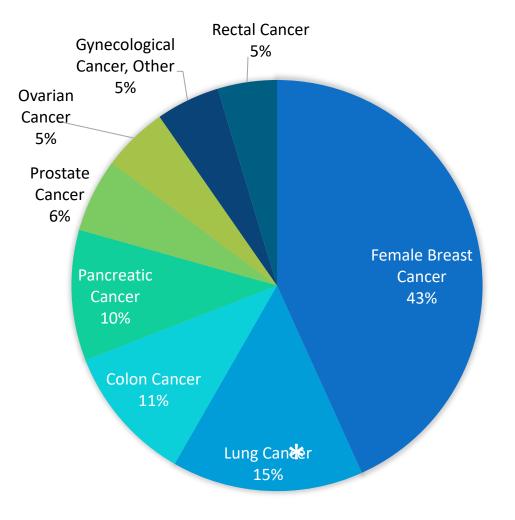


### Plinabulin + G-CSF

- Differentiated clinical profile, potential to improve SOC
- Greater clinical control
- Improved outcomes

# Plinabulin Has Potential Use Across the Spectrum of Solid Tumors

### G-CSF Administrations: Solid Tumor

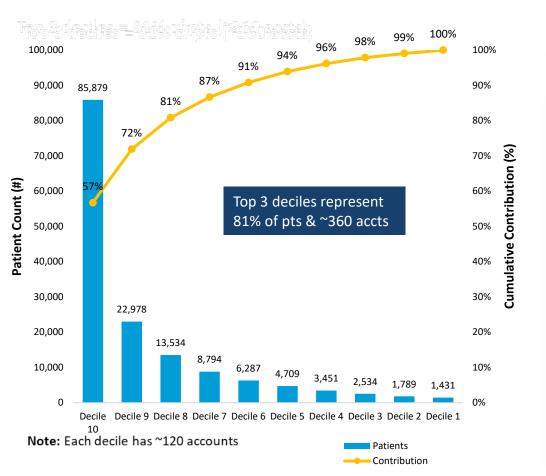


### **G-CSF Use by Cancer type:**

- Improved control of CIN with Plinabulin can prove important in cancers with more aggressive therapeutic approaches
- Plinabulin's broad label has potential applicability in a broad array of cancer types and with a wide variety of chemotherapies

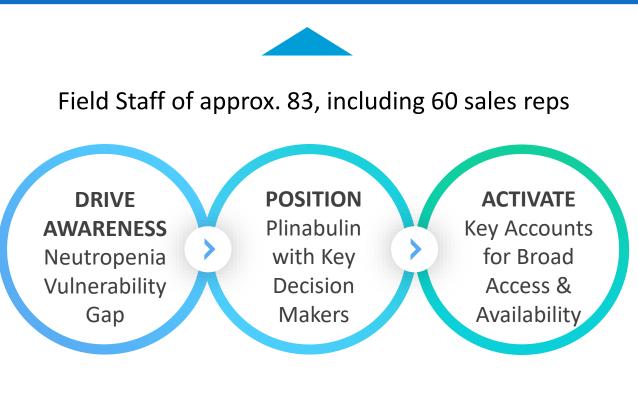


# Efficient Commercialization Plan – Concentrated Accounts, Small Salesforce



#### Pegfilgrastim Patient Distribution<sup>1</sup> – Top 1200 Centers

### **FOCUS:** Elevating the SOC in Chemotherapy





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Breakthrough Therapy Designation with Priority Review: Potential to Elevate Standard of Care for CIN Prevention

### **Opportunity**

- 🗸 Market size
- ✓ Market growth
- ✓ NCCN guideline change
- Managed care coverage

### **Unmet need**

- Grade 4 neutropenia complications
- CIN: #1 reason for therapy change (4Ds)
- G-CSF excellent drug; can't cover early cycle challenges
- ✓ 4Ds result in reduced OS

### **Product differentiation**

Plinabulin + G-CSF addresses 3 oncologist needs:

CIN

- Keeps ANC out of the danger zone and thus <u>less</u> severe CIN, FN, ER visits and hospitalization
- ✓ Significantly reduces bone pain
- ✓ Maintains chemo regimen

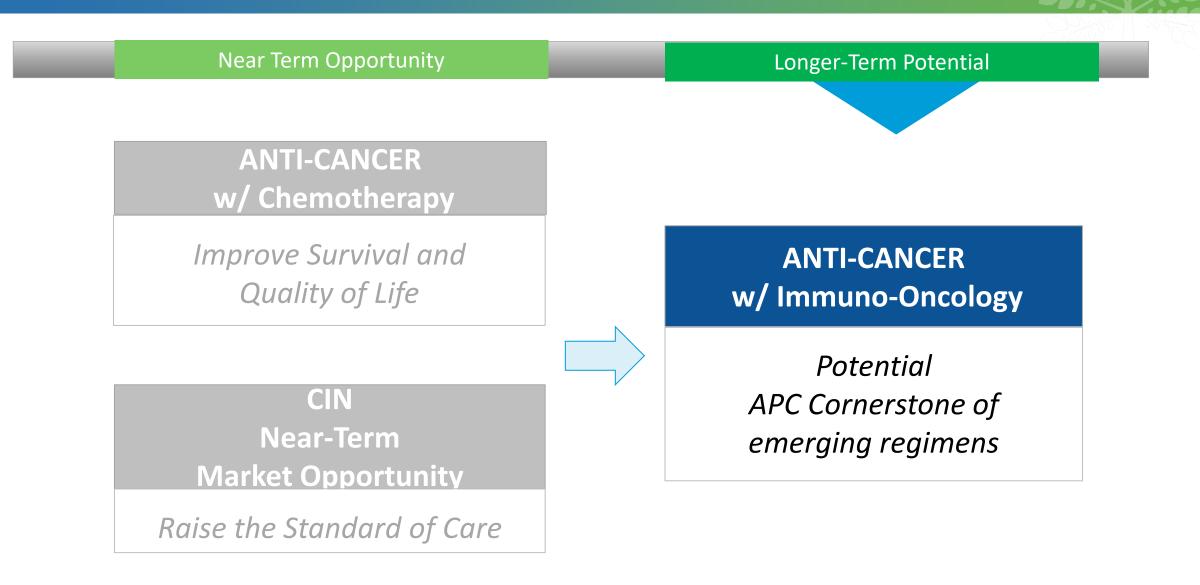
### **Plinabulin+ G-CSF has the potential to:**

- Address the oncologist's desire for increased control
- Reduce patient anxiety and fears associated with interrupted therapy and adverse events
- Deliver improved chemotherapy care with the potential for improved long-term outcomes
- Clear differentiation from G-CSF provides rationale for superior pricing vs G-CSF in CIN

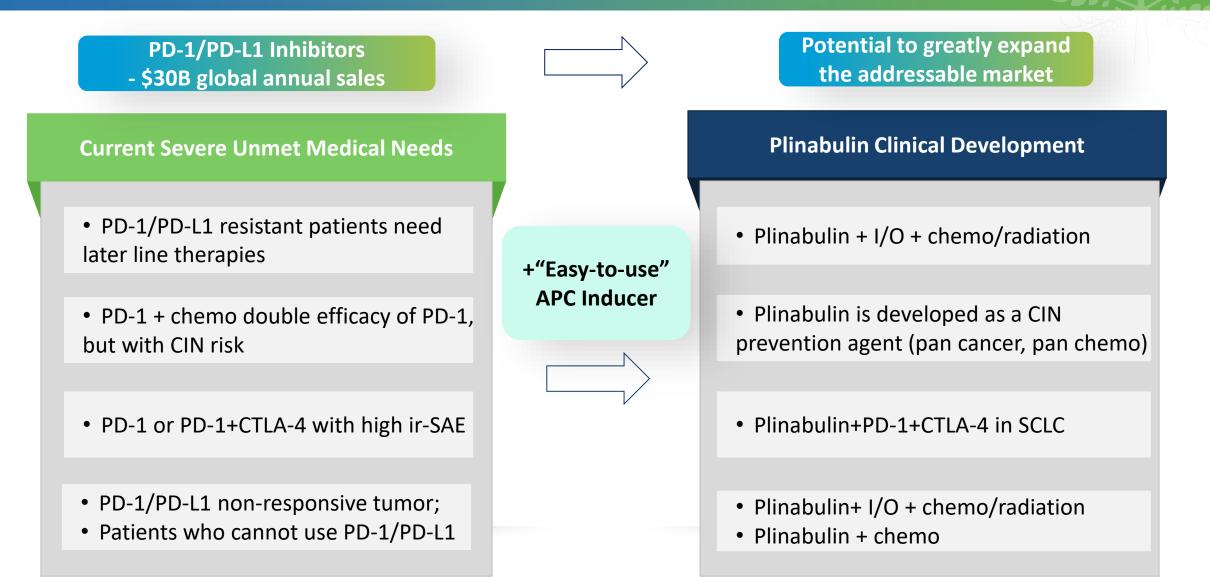
Anti-cancer potential – Opportunity for premium pricing and deeper market penetration



# **Delivering the Plinabulin Value Proposition**



Plinabulin as Potential "Cornerstone Add-on Therapy" to Current I/O Regimens to Address Severe Unmet Medical Needs



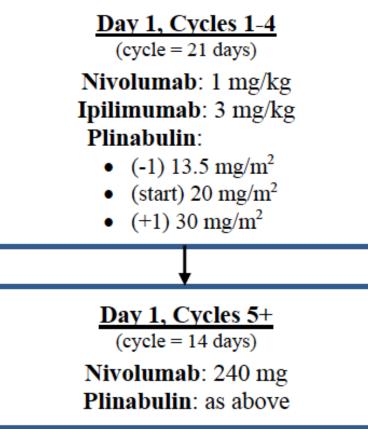
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# Plinabulin in Triple Combo Development for Multiple Cancer Indications <sup>I/O</sup> in PD-1/PD-L1 Failed Patients

	Indication / Target	Program	Trial Name / Collaborator	Commercial Rights	Status
Triple Combo IO (IIT)	SCLC Checkpoint naïve and checkpoint refractory patients	Plinabulin + Nivolumab (PD-1) + Ipilimumab (CTLA-4)	7 US sites, including Rutgers University as lead center (Big Ten)	Global	Phase 1 completed, Presented at ASCO June 2021
	SCLC Checkpoint refractory patients	Plinabulin + Nivolumab (PD-1) + Ipilimumab (CTLA-4)	Big Ten Study	Global	Phase 2 Ready
	7 Cancers* PD-1/PDL1 failed pts	Plinabulin + PD- 1/PD-L1 + radiation/chemo	MD Anderson	Global	Initiated Phase 1 in 7 cancers in June 2021

## Dose-escalation phase I study 3+3 Design

 In patients with extensive-stage SCLC who had progressed on or after prior platinum-based chemotherapy (±PD-1/PD-L1)



## **Primary objective**

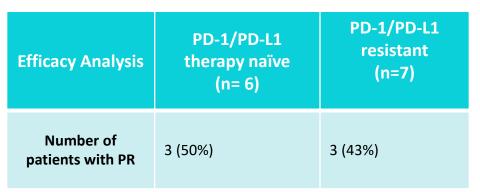
- To determine dose-limiting toxicities (DLT's) and recommended Phase 2 dose (RP2D).
  - Patients received treatment until progression or intolerable toxicity.
  - Patients were evaluable for DLT if they received at least 2 cycles of therapy.
  - DLT period was defined as the first 6 weeks from C1D1.

## **Secondary endpoints:**

- ORR, PFS
- Frequency of IR-AEs

I/C

# Efficacy Analysis of Plinabulin + Nivolumab + Ipilimumab in SCLC



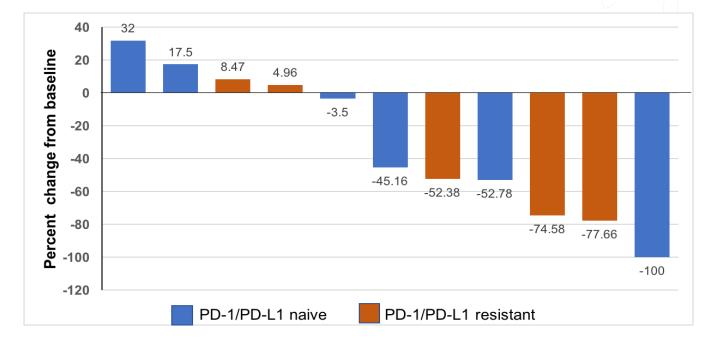
\*PR –Partial Response - RESIST 1.1 : At least a 30% decrease in the sum of diameters of target lesions, taking as reference the baseline sum diameters.

#### 13 patients were evaluable for efficacy

- 1 withdrew consent.
- 1 death from unrelated cause.
- 1 replaced for DLT.

#### 6 patients had PR (ORR 46%).

- There were 3 PRs in PD-1/PD-L1 therapy naïve patients (3/6; 50%).
- There were 3 PRs in PD-1/PD-L1 resistant patients (3/7; 43%).
- These 3 patients continued treatment for 3 months, 5 months (still on treatment) and 18 months.



Waterfall plot of best overall response in target lesions compared to baseline

I/C

# Trial Results of Plinabulin + Nivolumab + Ipilimumab in SCLC (Big Ten ITT Phase 1 Study)

#### 46% 43% 50% 45% 40% 35% 23% 30% 25% 20% 11% 15% 10% 5% 0% Nivolumab Nivolmumab + Plinabulin + Plinabulin + Nivolumab + Nivolumab + Ipilimumab Ipilimumab Ipilimumab (CPI resistant)

#### Improvement of Overall Response Rate

# Immune-Related AE Summary

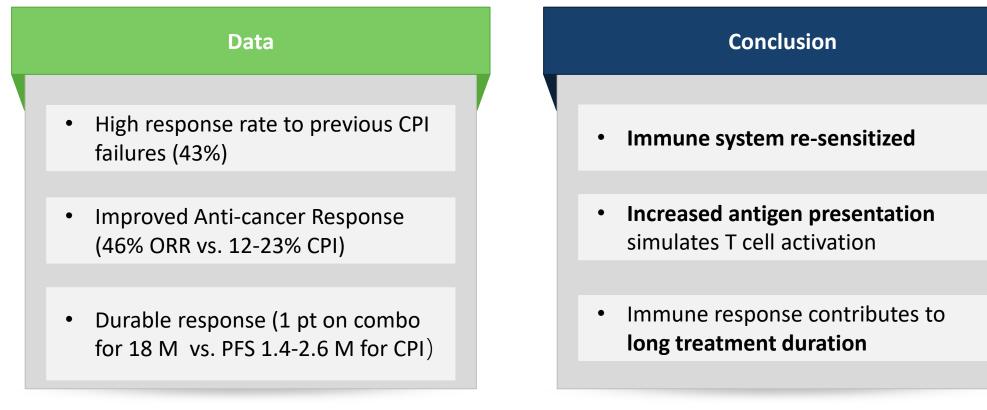
### **Reduction of Grade 3/4 Immune-Related AEs**

- Plinabulin + Nivolumab + Ipilimumab: 12.5%
- Nivolumab +Ipilimumab (historical): **37%**

# Efficacy Summary

I/O

# Plinabulin as a Potential Synergistic "Cornerstone" Agent in I/O Therapy



Plinabulin reduces Immune related AE of Checkpoint inhibitors.



I/O



# Corporate Highlights



# Plinabulin: Near Term Milestones for Value Creation

### Anti-cancer

BeyondSpring

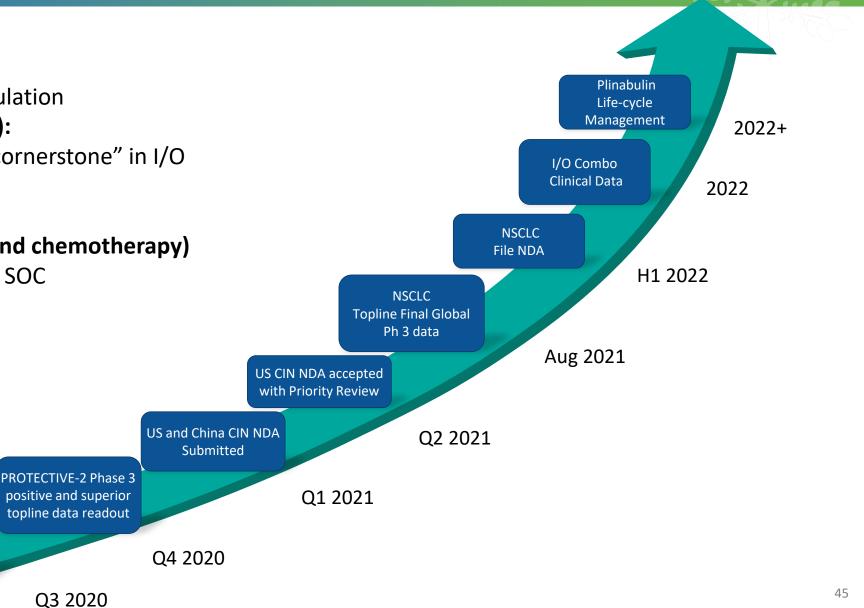
- **MSCLC (with chemo):** 
  - Large and growing population
- ✓ Multiple Cancers (with IO):
  - Establish as potential "cornerstone" in I/O combination regimens

### CIN (broad range of cancers and chemotherapy)

Plinabulin CIN Breakthrough status

obtained

- ✓ Value creation in elevating SOC
- Life cycle management



# Plinabulin: Hengrui is the Ideal Partner in Greater China

## **Exceptional synergy between plinabulin and Hengrui pipeline**

## > Hengrui is the leader in oncology product R&D and commercialization in China

- Established in 1970; Listed on Shanghai Stock Exchange in 2000 (Shanghai stock exchange ticker: 600276)
- Market Cap: approximately \$50B USD
- 2020 Revenue: approx. \$4B USD
- Ranked #38 in top global pharma companies in 2021 by Pharmaceutical Executive Magazine
- 24,000 employees globally, primarily in Greater China; with >10,000 people in sales and marketing in China

### Superior pipeline synergy with plinabulin in Greater China, allowing for faster market penetration and product combinations in new cancer indications

- Hengrui's top selling oncology products in China (sales in 2020) include:
  - Ranks in top 3 sales in long-lasting G-CSF's<sup>1</sup> (CIN indication: plinabulin + G-CSF NDA priority review in China)
  - #1 sales in docetaxel<sup>1</sup> (NSCLC indication: plinabulin + docetaxel phase 3 completed; met OS endpoint, plan for NDA filing in 1H 2022)
  - ✓ #1 sales in PD-1 inhibitor<sup>2</sup> (Multiple tumor indications: plinabulin + PD-1 + chemo/radiation; plinabulin + PD-1 + CTLA-4 phase 1/2 development)

# Plinabulin: Hengrui Partnership Supports Key Commercialization Goals in Greater China and Provides Financial Strength

# Manages commercialization risk and optimizes return on plinabulin franchise

# Leverages existing infrastructure of leading oncology player

- Minimizes launch investment and risk
- Optimizes near-term return through performance-related covenants

# Accelerates & increases peak revenue

- Achieves attractive return on plinabulin revenue
- Enables seamless transition to commercial stage (we book revenue)

# • Funds and facilitates further plinabulin pipeline development

- Opportunity for staged growth of own infrastructure



Plinabulin: Hengrui and Wanchunbulin Partnership - Key Terms (BeyondSpring Inc. owns 58% of Wanchunbulin)

# Key Synergies Allow for a Mutually Beneficial "Win-Win" Deal

### Hengrui: Plinabulin Rights in Greater China

- Exclusive commercialization of all indications
- Receives fixed % of net sales
- Co-develops additional indications; Wanchunbulin leads clinical protocol design and development

### Terms (est. USD\*)

- Wanchunbulin receives \$30M upfront + up to \$170M in milestones
- Wanchunbulin books sales proceeds, retains significant fixed % of net sales
- Hengrui pays 100% commercial and 50% development costs for new indications
- Wanchunbulin retains manufacturing control & pays for 100% COGS
- Hengrui makes \$15M equity investment at \$560M pre-money valuation



# SEED Therapeutics Subsidiary – Pipeline Potential





SEED: Subsidiary pursuing "Molecular Glue" targeted protein degradation to degrade disease-causing proteins previously believed to be undruggable

- \$800M collaboration with Eli Lilly on three targets
- Own targets (e.g., KRAS)
- Structure conducive to having additional collaborations



# **BeyondSpring:** Key Highlights



# Committed to raising the standard of care for cancer with first-in-class treatments that improve lives and Mission Near-term **Global Market Opportunities**

### **Plinabulin: Raising SOC in NSCLC & CIN**

- ✓ First-in-Class Selective Immunomodulating Microtubule-Binding Agent (SIMBA)
- IP through 2036 in 36 jurisdictions

### NSCLC: Combo with docetaxel – Global Market \$30+ B

- ✓ Positive Final Topline Ph 3 OS data 08/2021, ESMO late breaking oral presentation 09/2021
- Potential NDA submission in 1H 2022

#### **CIN: Combo with G-CSF (superior efficacy** vs. SOC) – Global Market: \$7B



NDA accepted w/ Priority Review (US, China) Breakthrough Designation (US, China)

### **Broad Pipeline**

clinical outcomes for millions of patients in need

#### Plinabulin: "A pipeline in a drug"

- Triple combo w/IO agents and radiation/chemo in 7 cancers
  - 2 Phase 1/2 trials underway
- Expansion to additional solid tumors and first line cancers

#### Three Pre-Clinical I/O Agents

#### **Targeted Protein Degradation Platform**

- SEED Therapeutics (Subsidiary)
- \$800 M Collaboration with Eli Lilly

#### **Global Capabilities Continuous Innovation**

#### Strong clinical development

- Enrolled 1,000+ patients to final filing stage for CIN and NSCLC
- Dual U.S. and China development strategy
- ✓ Strong clinical investigator network

#### **Deep Regulatory Expertise**

Attractive COGS - Simple manufacturing process, work with leading global CMOs

**Commercialization Planning Underway**, Hengrui partnership in Greater China

Cash position at \$76.3M at 6/30/2021 + Hengrui upfront +investment of \$45M



www.beyondspringpharma.com

