

Corporate Presentation



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By attending this presentation, you acknowledge that you will be solely responsible for your own assessment of the market and our market position and that you will conduct your own analysis and be solely responsible for forming your own view of the potential future performance of our business.



BeyondSpring: Key Highlights



Mission

Committed to raising the standard of care for cancer patients in the largest global markets with first-in-class treatments that improve lives and clinical outcomes for millions of patients in need

Late-Stage Assets Global Market Opportunities

PLINABULIN: Raising SOC in CIN & NSCLC

- ✓ First-in-Class
- ✓ New Chemical Entity
- ✓ IP through 2036 in 36 jurisdictions

CIN: Combo with G-CSF

- ✓ Final Ph 3 topline data Nov 2020
- ✓ NDA submission early 1Q 2021
- ✓ Market: \$4.5B (US)
- ✓ Breakthrough Designation (US, China)

NSCLC: Combo with docetaxel

- ✓ Final Ph 3 data 1H2021
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- ✓ \$30B+ global market

Broad Pipeline

PLINABULIN: A pipeline in a drug

- ✓ Triple combo w/IO agents and radiation/chemo
- Expansion to additional solid tumors

Targeted Protein Degradation Platform

- Seed Therapeutics (Subsidiary)
- Collaboration with Eli Lilly

Three Pre-Clinical IO Agents

Global Capabilities Continuous Innovation

Strong clinical development

- ✓ Enrolled 1,000+ patients to final filing stage for CIN and NSCLC
- Dual U.S. and China development strategy
- ✓ Strong clinical investigator network

Deep Regulatory Expertise

Commercialization Planning Underway



Experienced leadership team with 50+ product launches





LAN Huang, Ph.D. CEO and Founder





无锡麦涛岚华



RAMON Mohanlal M.D., Ph.D. Chief Medical Officer, EVP of R&D









RICHARD Daly **Chief Operating Officer**









GORDON Schooley, Ph.D. **Chief Regulatory Officer**









ELIZABETH Czerepak, MBA **Chief Financial Officer**

J.P.Morgan **BASF**









JAMES Tonra, Ph.D. Chief Scientific Officer



REGENERON





PAUL Friel **Chief Commercial Officer**









KENNETH Lloyd, Ph.D. Chief Scientific Officer, Emeritus







global pharma experiences

partnerships/ alliances

20+ startups

billion financing experience

approvals and launches initial public offerings (IPOs)



Strong network of advisors



Douglas Blayney, M.D.

Principal Investigator, CIN Study 105 & Study 106

- Founding member and former Board Member of the NCCN Guidelines for Neutropenia Management in U.S.
- Former president of ASCO
- Former member of FDA's Oncologic Drugs Advisory Committee
- Medical Director of Stanford Cancer Institute



Yuankai Shi, M.D.

Principal Investigator, CIN Study 105 & 106 China

- Chairman of the NCCN Guidelines for Neutropenia Management in China
- Director of Oncology Department at Cancer Hospital Chinese Academy of Medical Sciences



Yan Sun, M.D.

Principal Investigator, NSCLC Study 103 China

- Chairman of the NCCN Guidelines for NSCLC in China
- Co-founder of the Steering Committee of the Chinese Society of Clinical Oncology (CSCO)
- Director of GCP Center at Cancer Hospital of Chinese Academy of Medical Sciences



Jeffrey Crawford, M.D.

DSMB Chairman, CIN Study 105 & Study 106

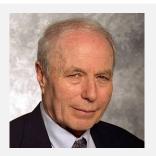
- Chairman of NCCN Guidelines for Neutropenia Management in U.S.
- Lead investigator of the U.S. multicenter, randomized trial of Filgrastim (G-CSF, Neupogen), leading to FDA approval
- Professor of Medicine at Duke University



David Ettinger, M.D.

SAB Member, NSCLC Study 103

- Chairman of NCCN Guideline for NSCLC and Board of Directors of NCCN Guideline
- Alex Grass Professor of Oncology, Sidney Kimmel
 Comprehensive Cancer Center at Johns Hopkins University



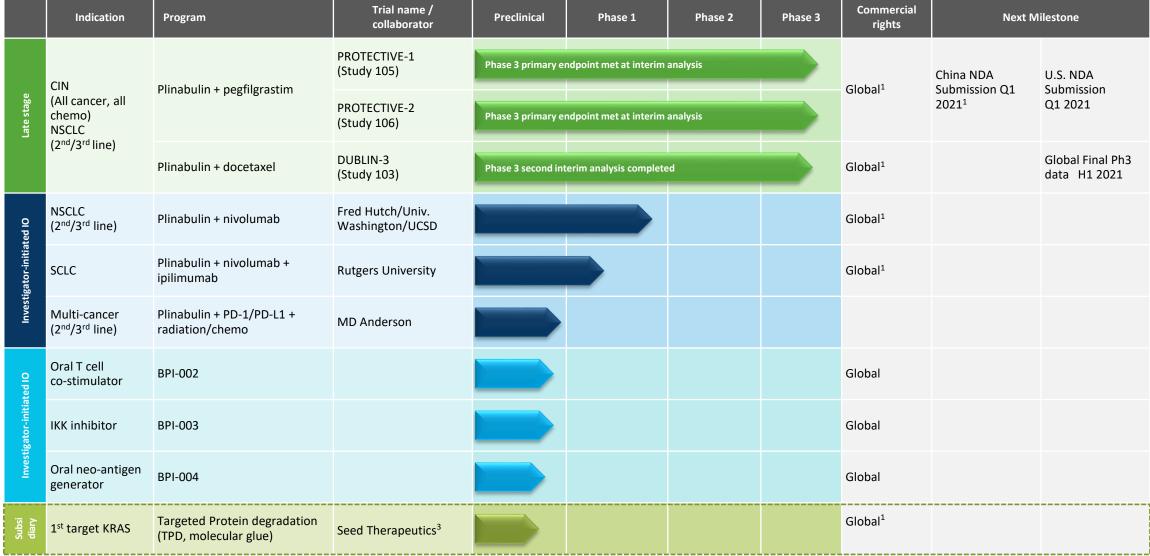
Avram Hershko, M.D.

SAB Member, Ubiquitination Platform

- Nearly 50 years of research leadership in ubiquitination pathway
- 2004 Nobel Prize in Chemistry for discovery of ubiquitinmediated protein degradation
- Distinguished Professor at Rappaport Faculty of Medicine at Technion in Haifa



Near-term NDAs & robust drug development pipeline





Plinabulin – first-in-class agent (a 20-year journey)

2000-2005: NCE discovered 20 years ago from sea microbes, then optimized

- In 2000, new chemical entity (NCE) Halamide class compound was discovered from sea microbes by Nereus Pharmaceuticals based in San Diego, CA
- 300+ derivatives were made and screened through colon cancer cell lines, and Plinabulin was found to be most efficacious and safe compound to enter clinics

2005-2010: Early clinical studies showed unique clinical profile for Plinabulin, a tubulin binder; but did not know why

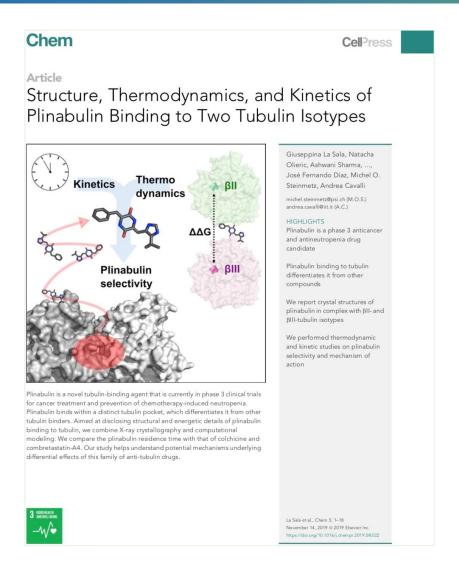
- Early clinical studies in NSCLC in Plinabulin + docetaxel showed durable anti-cancer benefit, and serendipitous finding of CIN benefit
- Mechanism as a tubulin binder cannot explain clinical profile

2010-2020: Research collaboration with experts in protein structure, immune and CIN field shed light on Plinabulin's unique MOA, leading to targeted clinical development and extended/strong patent protection to 2036

- Four MOA papers published in 2019, collaborating with leading scientists from Univ. of Basel, Fred Hutch, Mass General and MD Anderson
- Data from additional manufacturing and research provide strong basis for extended and strong patent protection to 2036 in 36 jurisdictions



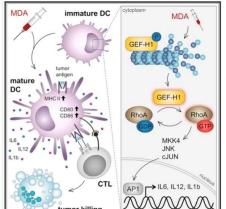
Plinabulin differentiated tubulin binding and its effect in DC maturation and GEF-H1 release published in Chem and Cell Reports



Cell Reports

GEF-H1 Signaling upon Microtubule Destabilization Is Required for Dendritic Cell Activation and Specific Anti-tumor Responses

Graphical Abstract



Highlights

- Microtubule destabilization in dendritic cells drives DC maturation and T cell activation
- GEF-H1 is released from microtubules, leading to its activation
- GEF-H1 release triggers the RhoA-JNK-c-Jun signaling axis and AP-1 transcriptional response
- GEF-H1 is critical for DC maturation, antigen crosspresentation, and anti-tumor immunity

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Article

In Brief

Certain chemotherapeutics elicit potent anti-tumor immunity. Kashyap et al. demonstrate that microtubule-destabilizing chemotherapeutics induce maturation of dendritic cells through activation of microtubule-associated protein GEF-H1. This leads to effective priming of CD8 T cells against tumor antigens. GEF-H1 is critical for anti-tumor immunity of microtubule-targeting chemotherapy.

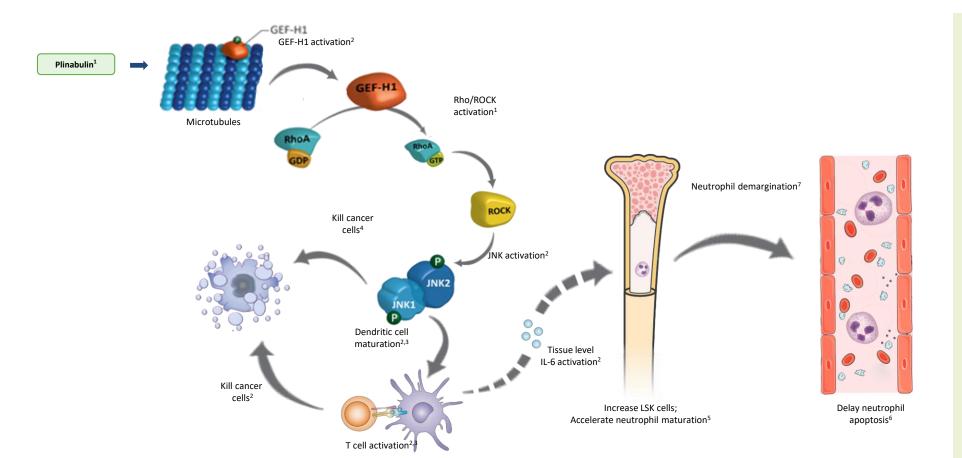


Kashyap et al., 2019, Cell Reports 28, 3367–3380 September 24, 2019 © 2019 The Author(s). https://doi.org/10.1016/j.celrep.2019.08.057





Plinabulin: first-in-class agent, stimulating innate and adaptive immune system



Plinabulin's immune mechanism designed to enable its effects in multiple cancer indications:

- Chemotherapy Induced Neutropenia (CIN): Designed to protect progenitor cells from chemo assault in bone marrow with week 1 benefit, which compliments G-CSF week 2 benefit for improved benefit potential
- NSCLC: Chemo (e.g. docetaxel) introduces real time tumor antigen, Plinabulin is designed to mature DC, leading to T cell activation, and durable anti-cancer benefit
- Multiple Cancer Indications: Triple combo combines "tumor antigen generation" from chemo/radiation, plinabulin "adding T cell gas", and PD-1/PD-L1 "release the brake" for potential maximum durable anticancer benefit





Breakthrough Therapy Designation



Plinabulin + G-CSF

in Chemotherapy-Induced Neutropenia (CIN)

High unmet medical need even with SOC G-CSF



CIN is a dangerous decrease in a patient's white blood cell count. If Grade 4 neutropenia (ANC < 0.5x109 cells/L) is not treated, patients could die in first cycle of chemotherapy

Short-term Outcome Benefit

G-CSF monotherapy is suboptimal and leaves a significant clinical gap



CIN

#1 reason for FN, hospitalization, sepsis, mortality and chemotherapy disruption¹

Long-term Outcome Benefit

Chemotherapy's anti-cancer effectiveness is linear to its dose

Slight Changes in Dosing or Delivery
Can Have A Devastating Impact on Survival²



Reduction in Relative Dose Intensity Reduction in Overall Survival

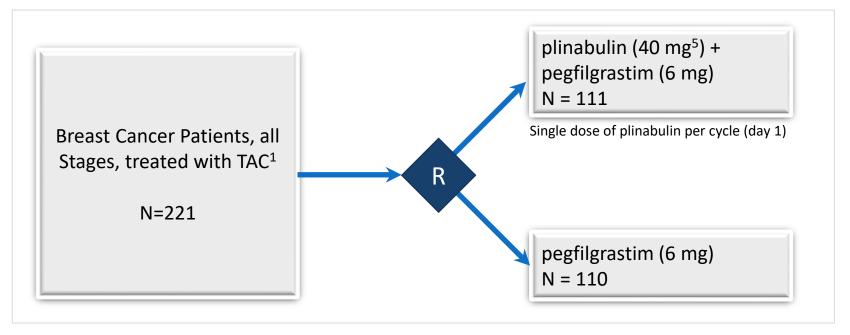
More than 75% of negative clinical consequences occur in Week 1 after chemo, which G-CSF cannot prevent Plinabulin + G-CSF has the potential to address this important unmet clinical need³



Plinabulin trials designed to maximize broad potential: Plinabulin + G-CSF for all chemo in non-myeloid cancers



Protective-2 Phase 3 Design



Double blinded, active controlled, global trial (CRO & central lab: Covance)

Primary Endpoint:

% prevent Grade 4 neutropenia (Cycle 1)

Secondary Endpoints:

- Mean DSN² (Cycle 1, Day 1-8)
- Mean ANC³ nadir (Cycle 1)
- % of prevention of grade 3 and 4 neutropenia (Cycle 1)
- DSN (Cycle 1)
- % of bone pain (Cycle 1)
- Composite risk
- % of RDI⁴ < 85%

¹TAC=Docetaxel, doxorubicin and cyclophosphamide.

²Duration of Severe (Grade 4) Neutropenia

³Absolute Neutrophil Count

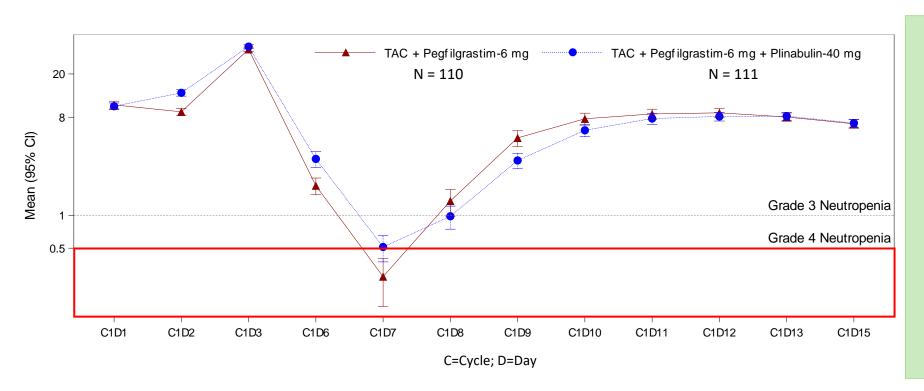
⁴Relative Dose Intensity

⁵Fixed dose, equivalent to 20 mg/m²

PROTECTIVE-2 Phase 3 data: Plinabulin + G-CSF synergy kept patients out of the "red zone" for Grade 4 risk



Critical to keep patients from crossing "red line" to Grade 4 (0.5 on graph)



Plinabulin + G-CSF:

- Plinabulin offered protection during Week 1 in combination with G-CSF
- >75% of all CIN complications infection, FN, hospitalizations, death – occurs during week 1
- Potential to Prevent chemo dose reduction or downgrade of regimen vs. G-CSF alone, which potentially prolongs patients' overall survival



PROTECTIVE-2 Phase 3 data: positive topline results with statistical significance favoring the combination

Key Efficacy Endpoints

Results (combo n=111, pegfilgrastim n=110)

Primary endpoint:	
Rate of prevention of grade 4 neutropenia in Cycle 1	 31.5% vs. 13.6%, p=0.0015 >100% better prevention rate in combination of plinabulin + G-CSF
Key secondary endpoints (based on ANC):	
DSN in Cycle 1, Day 1-8	p = 0.0065Plinabulin's MoA of early onset in Week 1
DSN in Cycle 1 (severe neutropenia: ANC < 0.5 x 10 ⁹ cells/L)	 p = 0.0324 Combination is better in CIN benefit vs. G-CSF in cycle 1
Mean ANC Nadir (x 10 ⁹ cells/L)	 0.538 vs. 0.308, p = 0.0002 The combination helps to lift patients away from grade 4 danger zone
Duration of Profound Neutropenia in cycle 1 (Profound Neutropenia: $ANC < 0.1 \times 10^9 \text{ cells/L}$)	 p = 0.0004 Combo better than G-CSF alone in CIN benefit

Better safety profile in the combination vs. SoC

>20% less grade 4 AEs in the combination (58.6%), compared to pegfilgrastim alone (80.0%)

Profound Neutropenia leads to 80% death in first week of infection¹, 48% FN and 50% Infection².

Plinabulin's regulatory strategy for CIN, NDA Submission in Q1 2021: Superior profile in a broad label

Plinabulin shown to statistically reduce Grade 4 neutropenia in 6 clinical trials (1,200+ patients)

Supporting Study

Plinabulin vs. placebo

 Grade 4 reduction highly statistically significant (Study 101 and DUBLIN-3, p<0.0003 and p<0.0001 respectively)

Registration Study

Plinabulin + G-CSF combo vs. G-CSF mono (Protective-2)

 Superior response in primary and key secondary endpoints with statistical significance

MOA support from 5 studies: Plinabulin early onset in Week 1, G-CSF effect in Week 2

Supporting Study

Plinabulin vs. G-CSF (Protective-1)

- Non-inferior CIN activity
- Superior adverse event profile: limited bone pain, limited platelet reduction, and limited immune suppression¹

700+ cancer patients treated with Plinabulin (various doses)



15

Chemotherapy without compromise: Turning the 4 Ds into the 4 Ss



<u>D</u>ECREASED

recommended dose



STABLE DOSE

maintaining ≥85%



DELAYED cycles



SUSTAINED CYCLES

cycles on time



DISCONTINUED

chemotherapy



STAY THE COURSE

complete all cycles



DOWNGRADE

chemotherapy regimen



STRONGEST REGIMEN

of chemotherapy

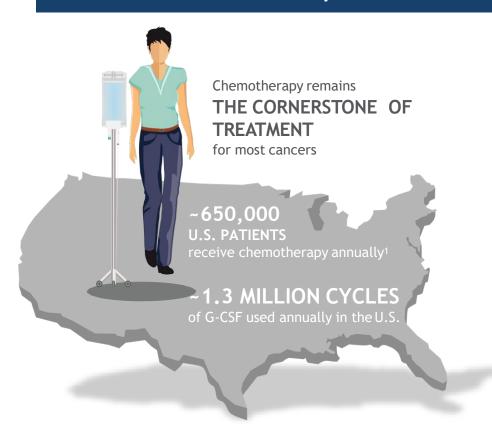
Plinabulin + G-CSF

- Differentiated clinical profile, potential to improve SOC
- Greater clinical control
- Improved outcomes



Plinabulin will add value to a large and growing CIN market

Plinabulin + G-CSF in each cycle of chemo in non-myeloid cancers prevented or reduced the severity of neutropenia



U.S. Sales -- \$4.5 Billion²

As a combination therapy Plinabulin's base of business is G-CSF units

G-CSF cycles/year:

• U.S.: 1.3 million²

• Global: 4 million³

Unit growth (U.S.):²

• MAT Aug '19: 6.8%

• MAT Aug '20: 1.1%*



New CIN guidelines double the Addressable Market

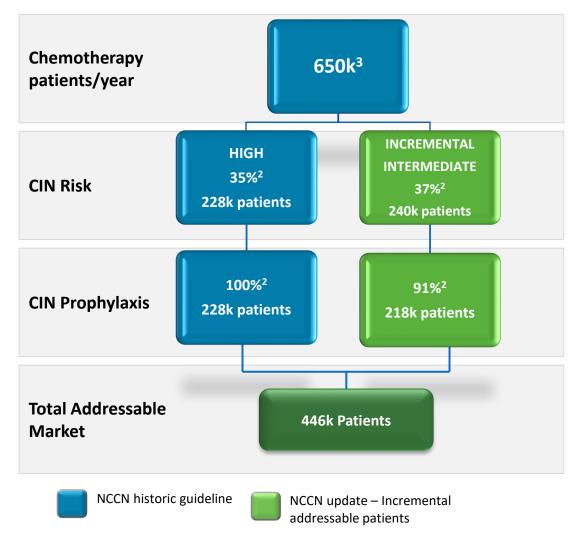
• CIN guidelines modified in early 2020:

- COVID-19 recognized as a universal risk factor
- Prophylaxis now recommended for both high and intermediate risk patients

The addressable population increased by 100%:

- 2019: 30% of intermediate risk patients received prophylaxis for CIN¹
- 2020: 90% dramatic jump in approach to preventing CIN²

CIN Prophylaxis Market dynamics post-guideline update

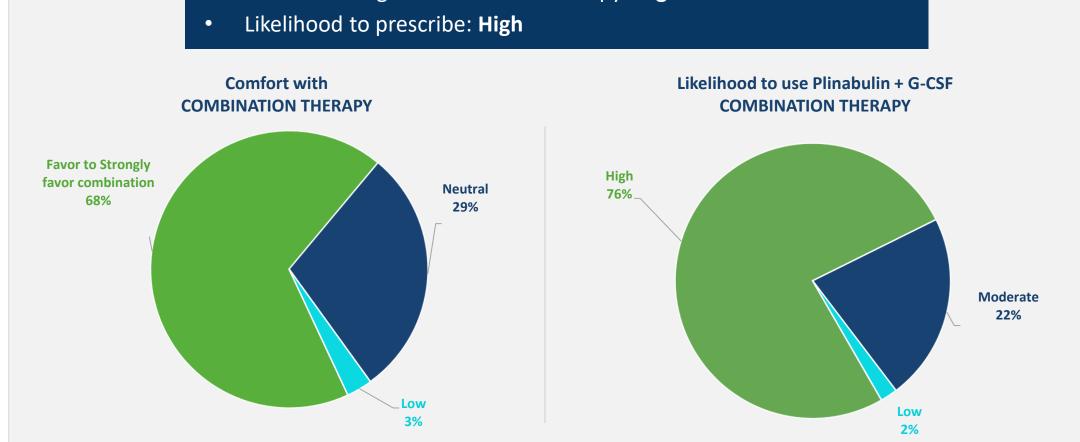




Oncologists understand Plinabulin's potential to raise the SoC in CIN

Survey of 102 Board-certified U.S. Oncologists

Understanding of combination therapy: High





Plinabulin + G-CSF: "Breakthrough Therapy" with potential to set a new SOC for CIN

Opportunity

- ✓ Market size
- Market growth
- ✓ NCCN guideline change
- Managed care coverage

Unmet need

- ✓ Grade 4 neutropenia complications
- CIN: #1 reason for therapy change (4Ds)
- ✓ Monotherapy G-CSF not effective
- 4Ds result in reduced OS

Product differentiation

Plinablulin + G-CSF addresses 3 oncologist needs:

- √ Maintains chemo regimen
- ✓ Keeps ANC out of the danger zone and thus less FN and less hospitalization

Plinabulin+ G-CSF has the potential to:

- Address the oncologist's desire for increased control
- Reduce patient anxiety and fears associated with interrupted therapy and adverse events
- Deliver improved chemotherapy care





Plinabulin in NSCLC

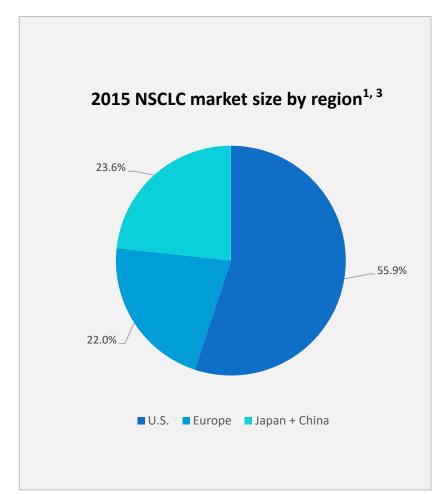


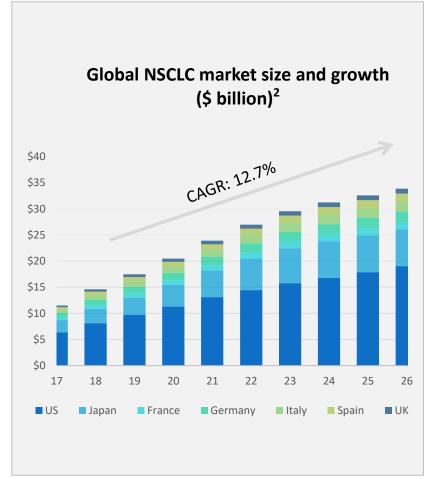
Increasing incidence of non-small cell lung cancer (NSCLC)



Key Investment Highlights:

- ~1.5M NSCLC diagnoses globally
- Key NSCLC drug sales (U.S., Japan, and major EU markets):
 - \$11.5B in 2017
 - Increasing to \$33.9B by 2026
- Primary drivers of growth:
 - Increasing incidence of NSCLC
 - Premium-priced checkpoint inhibitor usage, particularly in the 1st line setting







2nd and 3rd line NSCLC (EGFR wild type): severe unmet clinical need

2nd/3rd line NSCLC patients						
	EGFR mutant	EGFR wild type	In EGFR wild type patients			
% of 2L/3L NSCLC patients (western)	15%	85%	Much larger population			
mOS SoC	18.3 months (TKI)	6-8 months (docetaxel)	Much shorter OS			
mOS TKI vs docetaxel ¹		5.4 vs 8.2 months	TKI worse than docetaxel			
Currently available therapies		PD-1 Pemetrexed Ramucirumab + docetaxel Docetaxel	All with significant limitations			

Severe unmet clinical need

For lung cancer patients infected by COVID-19, death rate is 55%²



Approved therapies fail to address EGFR wild type NSCLC (85% of Western patients) in 2nd and 3rd line treatment

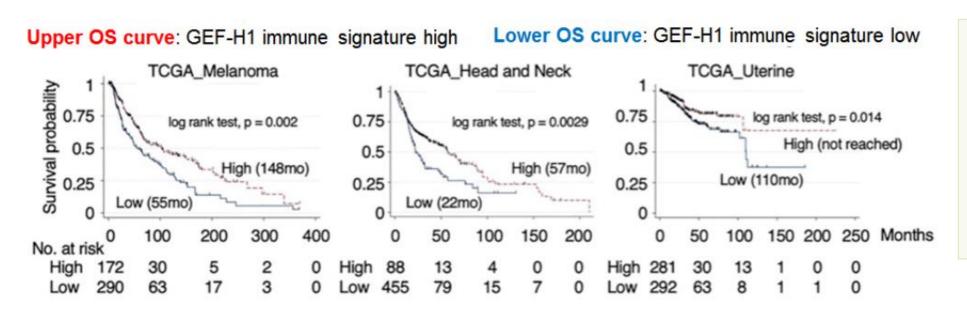
Only four therapies currently approved: docetaxel, pemetrexed, ramucirumab and PD-1

	Moving into 1st line		2nd and 3rd lines	
	Nivolumab (PD-1) vs. docetaxel ¹	Pemetrexed vs. docetaxel ²	Ramucirumab + docetaxel vs. docetaxel ³	Plinabulin + docetaxel vs. Docetaxel ⁴
mOS	+2.8 months (12.2 vs. 9.4) HR = 0.73	+0.4 months (8.3 vs. 7.9) HR = 0.99	+1.4 months (10.5 vs. 9.1) HR = 0.86	+4.6 months (11.3 vs. 6.7) HR < 0.75 ⁵
ORR	19% vs.12%	9.1% vs. 8.8%	23% vs. 14%	18.4% vs.10.5%
Grade 3/4 neutropenia	0% vs. 27%	5% vs. 40%	49% vs. 39%	7% vs. 26%
DOR	17 vs. 6 months	4.6 vs. 5.3 months		12.7 vs. 1 months
Conclusion	Introduces potential cytokine storm leading to inflammationMoved into 1st line	No efficacy improvementApproved based on low neutropenia rate	Modest efficacy benefitHigher severe neutropenia rate than docetaxel	 ✓ Superior efficacy ✓ Superior CIN benefit ✓ Durable anti-cancer benefit ✓ Safety benefit



DUBLIN-3 (Study 103): Phase 3 in NSCLC hypothesis based on Plinabulin IO mechanism on activating GEF-H1, a proven target

GEF-H1 - higher GEF-H1 immune signatures associated with longer OS in cancer patient ¹



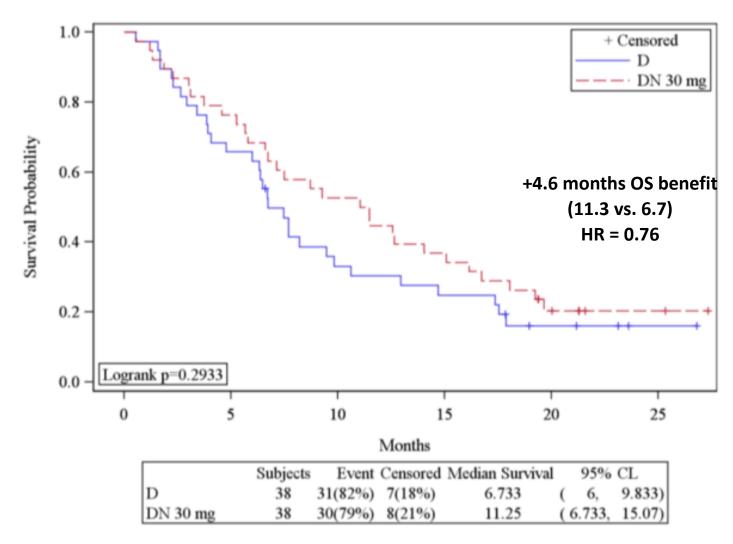
- Anti-cancer activity
- Augmentation of IO effect in combo with chemo or radiation, as antigen generator
- GEF-H1 mechanism driven OS benefit



¹ Kashyap et al., 2019 Cell Reports.

Post-hoc Phase 2 data from Plinabulin in NSCLC in mechanism targeted patients shows overall survival benefit





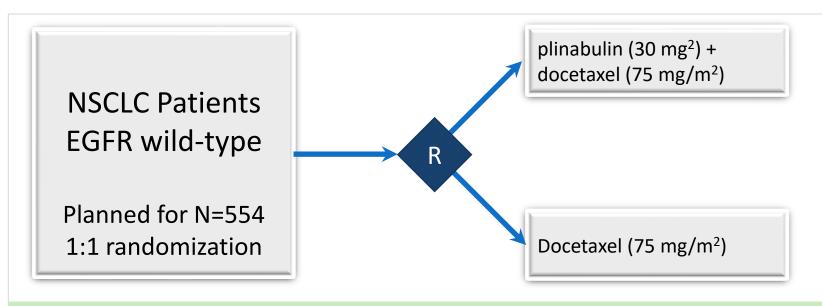
- Plinabulin MoA- targeted patients: Measurable lung lesion with RECIST 1.1 (CT scan > 1 cm in lung); 70% of NSCLC
- Improved QoL and well tolerated safety profile



Note: ASCO-SITC 2017 meeting oral presentation

DUBLIN-3 (Study 103): Phase 3 in NSCLC – second interim analysis completed; DSMB recommended trial to continue

DUBLIN-3 Phase 3 in NSCLC Trial Design



Primary Endpoint:

Overall Survival

Secondary Endpoints:

 Grade 4 neutropenia, ORR, PFS, DOR, QoL

One active controlled, randomized global study with robust p value in primary endpoint is required for approval.

- First interim analysis completed in Q1 2019 at 1/3 patient mortality. DSMB recommended trial to continue without modification (HR < 0.75 based on mOS)
- Second interim analysis completed in Q2 2020 at 2/3 patient mortality. DSMB recommended trial to continue without modification
- Final analysis: 439 patient mortality; study succeeds if p < 0.046 for mOS 1H 2021



Plinabulin: "pipeline in a drug" for multiple cancer indications



Foundation

CIN

CIN indication (broad label)

- 6 clinical trials confirm benefit
- CIN benefit in multiple chemo

Next Milestone

• U.S. & China NDA submission: Q1 2021 for CIN

NSCLC

NSCLC indication (+ docetaxel)

• 2 clinical trials show benefit

Next Milestone

 Global final data in NSCLC H1 2021

Translation

+ additional solid tumors

Safety demonstrated in >700 patients

- Plinabulin potentially adds OS and reduces CIN of any chemo
- Expand in additional cancer indications in combo with docetaxel and also other chemo

Transformation

triple combo with IO + radiation/chemo

The "attractive" triple combo

- MOA and pre-clinical data support combo approach and benefits from triple therapy
- Plinabulin: induces tumor antigen specific T cells
- PD-1/PD-L1 Ab: release brake for T cells to target and kill cancers

\$100+ billion market opportunity for IO therapies¹



Note: 1 Based on data from Evaluate Pharma

Near-term milestones will create significant value for Plinabulin in the next 12 to 36 months

NSCLC

Final global Ph 3

data¹:

H1 2021

• CIN in global markets -> compelling value creation potential from improving SOC, and large opportunity for life cycle management

 NSCLC in global markets -> large and growing patient population with large unmet medical need

• IO Combos -> multiple cancers and improving current therapies IO Combos Various cancers
Clin.Data: Q4 2021

Plinabulin life-cycle management related to CIN

CIN U.S. + China NDA submission Q1 2021



BeyondSpring: Key Highlights



Mission

Committed to raising the standard of care for cancer patients in the largest global markets with first-in-class treatments that improve lives and clinical outcomes for millions of patients in need

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Strong clinical development

- ✓ Enrolled 1,000+ patients to final filing stage for CIN and NSCLC
- Dual U.S. and China development strategy
- ✓ Strong clinical investigator network

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Commercialization Planning Underway







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